

Set	Items	Description
S1	2776	APPLE(W)STORE
S2	20865752	PD<19990406
S3	298	S1 AND S2
S4	4441440	EDUCATION
S5	62	S3 AND S4
S6	9707750	INTERNET OR ONLINE OR (ON(W)LINE)
S7	8457177	WEB OR WEBSITE OR WEBPAGE OR WEBSITES OR WEBPAGES
S8	4852824	WEB(W) (SITE OR SITES OR PAGE OR PAGES)

?s s5 and (s6 or s7 or s8)

	62	S5
	9707750	S6
	8457177	S7
	4852824	S8

S9 51 S5 AND (S6 OR S7 OR S8)

?t s9/free/all

9/8/1 (Item 1 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02231071 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Imparts Equal Allocation To All Segments -- Apple channel gets fresh look
August 31, 1998
WORD COUNT: 709

COMPANY NAMES: APPLE COMPUTER INC
INDUSTRY NAMES: Computer
PRODUCT NAMES: Computers (357100)
CONCEPT TERMS: All company; Corporate strategy
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

9/8/2 (Item 2 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02200726 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Apple Store Offers Road Rocket Accelerator Card
July 30, 1998
WORD COUNT: 223

COMPANY NAMES: APPLE COMPUTER INC; IXMICRO
INDUSTRY NAMES: Computer; Electronic components
PRODUCT NAMES: Graphics and imaging boards and cards (367938)
CONCEPT TERMS: All intellectual property; Distribution license
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

9/8/3 (Item 3 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02047788
Core Of Apple's Storefront Not An Apple
January 19, 1998

COMPANY NAMES: APPLE COMPUTER INC
INDUSTRY NAMES: Computer
PRODUCT NAMES: Computers (357100)
CONCEPT TERMS: All company; Corporate strategy
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

9/8/4 (Item 1 from file: 623)
DIALOG(R)File 623:(c) 2003 The McGraw-Hill Companies Inc. All rts. reserv.

00744242 (USE FORMAT 7 FOR FULLTEXT)
THE LAMBORGHINI OF LAPTOPS: Apple's core customers will cheer, but road warriors prefer lighter machines
Powerful
BY STEPHEN H. WILDSTROM

July 13, 1998
WORD COUNT: 766

COMPANY NAMES (DIALOG GENERATED): Apple Computer ; **Apple Store**

9/8/5 (Item 1 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04663187 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Mac OS X Server Now Shipping

March 16, 1999

WORD COUNT: 938

DESCRIPTORS: New Products & Services; Marketing; Company News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
PROVINCE/STATE: California
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

9/8/6 (Item 2 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04164726 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PowerMac G3, iMac launched

January 29, 1999

WORD COUNT: 453

COMPANY NAMES: Apple Computer Inc
DESCRIPTORS: New Products & Services; Marketing; Company News; Strategy
COUNTRY NAMES/CODES: Thailand (TH) ; South Korea (KR) ; United States of America (US) ; Malaysia (MY)
REGIONS: Asia; South East Asia; Far East; Americas; North America; Pacific Rim
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

9/8/7 (Item 3 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04037007 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Apple grows a brain: Tuned to channel, finally

January 18, 1999

WORD COUNT: 1012

COMPANY NAMES: Apple Computer Inc
DESCRIPTORS: Marketing; Company News; Meetings
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
SIC CODES/DESCRIPTIONS: 5734 (Computer & Software Stores); 3571 (Electronic Computers); 5963 (Direct Selling Establishments)

9/8/8 (Item 4 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03976632 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Apple Australia Prepares To Go Direct

January 10, 1999

WORD COUNT: 261

COMPANY NAMES: Apple Computer Inc
DESCRIPTORS: New Products & Services; Marketing; Company News; Strategy
COUNTRY NAMES/CODES: Australia (AU)
REGIONS: Australasia; Pacific Rim
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged

Software)

9/8/9 (Item 5 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03949791 (USE FORMAT 7 OR 9 FOR FULLTEXT)

APPLE COMPUTER: Deluge of new Macintosh software continues

January 07, 1999

WORD COUNT: 448

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software)

9/8/10 (Item 6 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03949783 (USE FORMAT 7 OR 9 FOR FULLTEXT)

APPLE COMPUTER: Apple announces Mac OS X Server

January 07, 1999

WORD COUNT: 645

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 3571 (Electronic Computers)

9/8/11 (Item 7 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03924083 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Deluge of New Macintosh Software Continues; Over 1,300 New Macintosh Titles Introduced Since iMac Debut

January 05, 1999

WORD COUNT: 471

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

9/8/12 (Item 8 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03634933 (USE FORMAT 7 OR 9 FOR FULLTEXT)

STRATEGY: Apple to set up office in Thailand: iMac purchasers can pay by installment

December 02, 1998

WORD COUNT: 580

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: Facilities & Equipment; Company News; Marketing

COUNTRY NAMES/CODES: Thailand (TH) ; United States of America (US)

REGIONS: Asia; South East Asia; Americas; North America; Pacific Rim

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

9/8/13 (Item 9 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03431445 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA Opens Boulder, Colo., Computer Superstore

November 13, 1998

WORD COUNT: 630

COMPANY NAMES: CompUSA

DESCRIPTORS: Facilities & Equipment; Company News

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Colorado

SIC CODES/DESCRIPTIONS: 5734 (Computer & Software Stores)

9/8/14 (Item 10 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03421903 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA to Open Superstores in Colorado and Nebraska

November 12, 1998

WORD COUNT: 492

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/15 (Item 11 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03354652 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**CompUSA to Open Superstore in San Rafael, California; Leading Computer
Retailer Will Premier on Friday, November 6**

November 05, 1998

WORD COUNT: 469

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/16 (Item 12 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03277167 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA to Open Superstores in Arizona and Washington

October 29, 1998

WORD COUNT: 526

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/17 (Item 13 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03122410 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**CompUSA to Open Superstores in Arkansas and Virginia; Leading Computer
Retailer Will Premiere on Friday, Oct. 16**

October 15, 1998

WORD COUNT: 509

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/18 (Item 14 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02915280

**CompUSA to Open Superstores in Florida and Missouri; Leading Computer
Retailer to Premiere on Friday, Sept. 25**

September 24, 1998

WORD COUNT: 514

COMPANY NAMES: Toshiba Corp; Microsoft Corp; IBM - International
Business Machines Corp; Hewlett Packard Co; Compaq Computer Corp;
Apple Computer Inc; Heals PLC

DESCRIPTORS: Patents--Licensing--and--Standards; Licensing; Production;
Government--News; Corporate--Sales

COUNTRY NAMES/CODES: Canada (CA) ; United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Missouri; Florida

SIC CODES/DESCRIPTIONS: 1542 (Nonresidential Construction NEC); 1521
(Single-Family Housing Construction); 7375 (Information Retrieval
Services); 9511 (Air WaterandSolid Waste Management); 7372 (Prepackaged
Software); 9111 (Executive Offices); 3571 (Electronic Computers)

9/8/19 (Item 15 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02875549 (USE FORMAT 7 OR 9 FOR FULLTEXT)

AppleWorks 5 Now Available

September 21, 1998

WORD COUNT: 377

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: New--Products--and--Services; Equities--Market

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570
(ComputerandOffice Equipment)

9/8/20 (Item 16 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02823724 (USE FORMAT 7 OR 9 FOR FULLTEXT)

APPLE COMPUTER: Tesco to test market Apple's iMac computer

September 15, 1998

WORD COUNT: 891

COMPANY NAMES: Apple Computer Inc; Tesco PLC

DESCRIPTORS: New Products & Services; **Education** & Training; Marketing

COUNTRY NAMES/CODES: United Kingdom (GB)

REGIONS: Europe; European Union; Western Europe

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 5411 (Grocery
Stores)

9/8/21 (Item 17 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02823720 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**APPLE COMPUTER: Leading ISPs support iMac, the ' Internet computer for the
rest of us'**

September 15, 1998

WORD COUNT: 734

COMPANY NAMES: Apple Computer Inc; British Telecommunications PLC
DESCRIPTORS: New Products & Services; Product Management; Service &
Product Use
COUNTRY NAMES/CODES: United Kingdom (GB)
REGIONS: Europe; European Union; Western Europe
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 3571 (Electronic
Computers)

9/8/22 (Item 18 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02811250 (USE FORMAT 7 OR 9 FOR FULLTEXT)

APPLE COMPUTER: UK's leading Internet Service Providers rally round iMac
September 14, 1998

WORD COUNT: 819

COMPANY NAMES: Apple Computer Inc
DESCRIPTORS: Joint Ventures; New Products & Services; Marketing
COUNTRY NAMES/CODES: United Kingdom (GB)
REGIONS: Europe; European Union; Western Europe
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged
Software); 7375 (Information Retrieval Services)

9/8/23 (Item 19 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02627539 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**CompUSA to Open Superstores in Ohio and Texas on August 28; Stores Will
Replace Two Original Units**

August 27, 1998

WORD COUNT: 465

PROVINCE/STATE: Ohio; Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

9/8/24 (Item 20 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02438673 (USE FORMAT 7 OR 9 FOR FULLTEXT)

APPLE COMPUTER: Apple confirms U.K. launch date for iMac

August 06, 1998

WORD COUNT: 454

COMPANY NAMES: Apple Computer (UK) Ltd
DESCRIPTORS: New Products & Services
COUNTRY NAMES/CODES: United Kingdom (GB)
REGIONS: Europe; European Union; Western Europe
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

9/8/25 (Item 21 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02375338 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Apple Store Offers Road Rocket Accelerator Card

July 30, 1998

WORD COUNT: 211

COMPANY NAMES: Apple Computer Inc
DESCRIPTORS: Costs & Prices; New Products & Services; Science &
Technology
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America; Americas

PROVINCE/STATE: California
SIC CODES/DESCRIPTIONS: 7375 (Information Retrieval Services); 5734 (Computer & Software Stores)

9/8/26 (Item 22 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02368630 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Award-Winning Road Rocket Now Available on the Apple Store ; IXMICRO
Brings Dual Monitor Support to New PowerBook G3 Series**

July 30, 1998

WORD COUNT: 380

DESCRIPTORS: New Products & Services

9/8/27 (Item 23 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02299486 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**CompUSA to Open Superstores in Arizona and Ohio; Leading Computer Retailer
to Premiere on Friday, July 24**

July 23, 1998

WORD COUNT: 448

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/28 (Item 24 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02275369 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA Completes Leases for Two New Sites in California

July 21, 1998

WORD COUNT: 438

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/29 (Item 25 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02269841 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PERSPECTIVES - The future's peachy

When things went bad at Apple, it wasn't just profits that turned sour.

Faced with the prospect of losing a loyal customer base, its founder

Steve Jobs returned with a sweet vision that included the G3 and the

iMac - all designed to mastermind a return to

July 15, 1998

WORD COUNT: 2511

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: New Products & Services; Interim Results; Corporate Sales

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Americas

SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 3571 (Electronic Computers)

9/8/30 (Item 26 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02133472 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Apple Store Expands E-doors to Individual Students and Faculty

July 07, 1998

WORD COUNT: 477

COMPANY NAMES: Apple Computer Inc
DESCRIPTORS: Equities Market
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America; Pacific Rim
PROVINCE/STATE: California
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

9/8/31 (Item 27 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02026433 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA to Open Stores in Florida and Maryland on Friday, June

June 25, 1998

WORD COUNT: 448

COMPANY NAMES: CompUSA
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/32 (Item 28 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01963929 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA to Open Superstores in Augusta, Honolulu and San Francisco; Leading

Computer Retailer to Premiere on Friday, June 19

June 18, 1998

WORD COUNT: 588

COMPANY NAMES: CompUSA
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/33 (Item 29 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01935941 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA to Open Superstores in Bakersfield, Charlotte and Tucson; Leading

Computer Retailer to Premiere on Friday, June 12

June 11, 1998

WORD COUNT: 561

COMPANY NAMES: CompUSA
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/34 (Item 30 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01912559 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA Completes Lease for New Site in Syracuse, N.Y.

June 12, 1998

WORD COUNT: 434

COMPANY NAMES: CompUSA
DESCRIPTORS: Property & Real Estate
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America

PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/35 (Item 31 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01720854 (USE FORMAT 7 OR 9 FOR FULLTEXT)
ICL: ICL Branches out to support Apple Store
May 22, 1998
WORD COUNT: 519

COMPANY NAMES: Apple Computer Europe SA; ICL PLC
DESCRIPTORS: Outsourcing
COUNTRY NAMES/CODES: United Kingdom (GB)
REGIONS: European Union; Western Europe; Europe
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7389 (Business Services NEC)

9/8/36 (Item 32 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01672342 (USE FORMAT 7 OR 9 FOR FULLTEXT)
PR Newswire California Summary, Tuesday May 19, up to 1:30 P.M. PT
May 19, 1998
WORD COUNT: 1088

9/8/37 (Item 33 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01638560 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Cutting-edge Apple iMac takes on PCs: After years in the doldrums, Apple is attempting to regain ground in the consumer market by launching the family-friendly iMac. But will it be enough to combat established players?
May 14, 1998
WORD COUNT: 1093

COMPANY NAMES: Apple Computer Inc; Dixons Group Public Limited Company; John Lewis Partnership Plc; CompUSA
DESCRIPTORS: Customer Base; Marketing; Interim Results; New Products & Services; Technological Developments; Product Distribution
COUNTRY NAMES/CODES: United States of America (US) ; United Kingdom (GB)
REGIONS: North America; Americas; European Union; Western Europe; Europe
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged Software)

9/8/38 (Item 34 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01595885 (USE FORMAT 7 OR 9 FOR FULLTEXT)
CompUSA Completes Lease for New Site in Virginia
May 11, 1998
WORD COUNT: 353

COMPANY NAMES: CompUSA
DESCRIPTORS: Property & Real Estate
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/39 (Item 35 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01564067

PR Newswire Western Summary, Wednesday, May 06, up to 4:00 P.M. PT

May 06, 1998

WORD COUNT: 1352

9/8/40 (Item 36 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01560810 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PR Newswire National Summary, Wednesday, May 6, 2 To 4 P.M., EDT

May 06, 1998

WORD COUNT: 1270

9/8/41 (Item 37 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01560801 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PR Newswire High Technology Summary Wednesday, May 6, 1998

May 06, 1998

WORD COUNT: 1159

COMPANY NAMES: Northern Telecom Limited; BCE Inc

DESCRIPTORS: Equities Market

COUNTRY NAMES/CODES: Canada (CA)

REGIONS: North America

PROVINCE/STATE: Ontario

SIC CODES/DESCRIPTIONS: 3660 (Communications Equipment); 4810 (Telephone Communications)

9/8/42 (Item 38 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01560755 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PR Newswire California Summary, Wednesday May 6, up to 1:30 P.M. PT

May 06, 1998

WORD COUNT: 639

COMPANY NAMES: Mycogen Corporation

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 2836 (Biological Products Ex Diagnostic); 3845 (Electromedical Equipment)

9/8/43 (Item 39 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01558994 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Apple Store Opens E-doors to Education and the United Kingdom

May 06, 1998

WORD COUNT: 380

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: Equities Market

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

9/8/44 (Item 40 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01556397 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Full-Motion Video Capture for the New Macintosh PowerBook G3

May 06, 1998

WORD COUNT: 645

9/8/45 (Item 41 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01477981 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Apple's New HyperCard 2.4 Now Available; Latest Version of HyperCard
Leverages Powerful QuickTime 3 Capabilities**

April 27, 1998

WORD COUNT: 456

COMPANY NAMES: Apple Computer Inc

DESCRIPTORS: New Products & Services; Equities Market

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Pacific Rim

PROVINCE/STATE: California

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment)

9/8/46 (Item 42 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01432002 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA Completes Leases for Two New Sites in Arizona and Pennsylvania

April 20, 1998

WORD COUNT: 424

COMPANY NAMES: CompUSA

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/47 (Item 43 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01334252 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA to Open Two Computer Superstores in New York/New Jersey Market

April 02, 1998

WORD COUNT: 624

COMPANY NAMES: CompUSA

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/48 (Item 44 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01315352 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**APPLE COMPUTER: Apple to focus national retail efforts around CompUSA
computer superstores**

February 03, 1998

WORD COUNT: 456

COMPANY NAMES: CompUSA; Apple Computer Inc

DESCRIPTORS: Retail Sales; Joint Ventures

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Americas
SIC CODES/DESCRIPTIONS: 5734 (Computer & Software Stores); 3571
(Electronic Computers)

9/8/49 (Item 45 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01303175 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**CompUSA Completes Lease for New Site in Missouri; Company Plans Second
Location in St. Louis Market**

April 03, 1998

WORD COUNT: 360

COMPANY NAMES: CompUSA
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/50 (Item 46 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01277032 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CompUSA Completes Leases for Seven New Sites

March 30, 1998

WORD COUNT: 392

COMPANY NAMES: CompUSA
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 5900 (Miscellaneous Retail)

9/8/51 (Item 1 from file: 233)

DIALOG(R)File 233:(c) 2003 Info. Today Inc. All rts. reserv.

00516488 98NM12-006

Invision Awards '98

19981201

Descriptors: Electronic Commerce; Web Sites ; Online Searching;
Mathematics; International; Awards

Set	Items	Description
S1	2776	APPLE(W)STORE
S2	20865752	PD<19990406
S3	298	S1 AND S2
S4	4441440	EDUCATION
S5	62	S3 AND S4
S6	9707750	INTERNET OR ONLINE OR (ON(W)LINE)
S7	8457177	WEB OR WEBSITE OR WEBPAGE OR WEBSITES OR WEBPAGES
S8	4852824	WEB(W) (SITE OR SITES OR PAGE OR PAGES)
S9	51	S5 AND (S6 OR S7 OR S8)
S10	136491	DELL(W)COMPUTER
S11	14353	S2 AND S10
S12	313	S11 AND S4 AND (S6 OR S7 OR S8)
S13	65354	K(W)12
S14	10914913	COLLEGE OR COLLEGES OR UNIVERSITY OR UNIVERSITIES OR INSTI- TUTION OR INSTITUTIONS
S15	1713306	EDUCATIONAL
S16	494	S11 AND S14 AND (S6 OR S7 OR S8)
S17	4	S16 AND S13
S18	289977	APPLE(W)COMPUTER
S19	76000	S2 AND S18
S20	136	S19 AND S13 AND (S6 OR S7 OR S8)
S21	2	S20 AND S1
S22	1241	MICROSOFT AND (INDIANA(W)UNIVERSITY)
S23	7445769	CONTRACT OR CONTRACTS
S24	70	S22 AND S2
S25	8	S24 AND S23
S26	6	S25 AND (S6 OR S7 OR S8)
S27	59	S20 AND S14
S29	176	S3 AND (S6 OR S7 OR S8)
S30	25	S29 AND S14

?s federal or gsa
>>>Workspace

S1 143658 (DELL(W)COMPUTER)

?s (premier(w)page? ?)

Processed 30 of 54 files ...

Processing

Completed processing all files

1562687 PREMIER

5388149 PAGE? ?

S2 859 (PREMIER(W)PAGE? ?)

?s administration or administer or administering or administers or administered or administrator

Processing

Processed 10 of 54 files ...

Completed processing all files

6698730 ADMINISTRATION

200204 ADMINISTER

110461 ADMINISTERING

81424 ADMINISTERS

431713 ADMINISTERED

723121 ADMINISTRATOR

S3 7747357 ADMINISTRATION OR ADMINISTER OR ADMINISTERING OR
ADMINISTERS OR ADMINISTERED OR ADMINISTRATOR

?s s1 and s2 and s3

143658 S1

859 S2

7747357 S3

S4 60 S1 AND S2 AND S3

?t s4/free/all

4/8/1 (Item 1 from file: 15)

DIALOG(R)File 15:(c) 2003 ProQuest Info&Learning. All rts. reserv.

02506348 249942461

****USE FORMAT 9 FOR FULL TEXT****

Cracking the Collaboration code WORD COUNT: 3331 LENGTH: 6 Pages

Nov/Dec 2002

GEOGRAPHIC NAMES: United States; US

DESCRIPTORS: Electronic commerce; Market strategy; Integration; Guidelines

CLASSIFICATION CODES: 9190 (CN=United States); 5250 (CN=Telecommunications

systems & Internet communications); 7000 (CN=Marketing); 9150

(CN=Guidelines)

PRINT MEDIA ID: 17904

4/8/2 (Item 2 from file: 15)

DIALOG(R)File 15:(c) 2003 ProQuest Info&Learning. All rts. reserv.

01878882 05-29874

****USE FORMAT 9 FOR FULL TEXT****

Dell takes its support online WORD COUNT: 503 LENGTH: 1 Pages

Aug 30, 1999

COMPANY NAMES:

Dell Computer Corp (DUNS:11-431-5195 TICKER:DELL)

GEOGRAPHIC NAMES: US

DESCRIPTORS: Computer industry; Technical support; Service introduction;

Software packages; Web sites

CLASSIFICATION CODES: 9190 (CN=United States); 8651 (CN=Computer industry);

2400 (CN=Public relations); 5240 (CN=Software & systems); 9120

(CN=Product specific)

4/8/3 (Item 3 from file: 15)

DIALOG(R)File 15:(c) 2003 ProQuest Info&Learning. All rts. reserv.

01818742 04-69733

****USE FORMAT 9 FOR FULL TEXT****

9 ways to win on the Web WORD COUNT: 6089 LENGTH: 10 Pages

May 24, 1999
GEOGRAPHIC NAMES: US

DESCRIPTORS: Electronic commerce; Internet; Success; Market strategy;
Many companies; Guidelines
CLASSIFICATION CODES: 9190 (CN=United States); 5250 (CN=Telecommunications
systems); 9150 (CN=Guidelines)

4/8/4 (Item 1 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

08449842 Supplier Number: 71562142 (USE FORMAT 7 FOR FULLTEXT)

A Look Through the PORTAL. (Internet/Web/Online Service Information)

~~Feb, 2001~~

Word Count: 3569

PUBLISHER NAME: Wiesner Publications, Inc.

COMPANY NAMES: *Dell.com

EVENT NAMES: *360 (Services information)

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *4811524 (Teleshopping Services)

INDUSTRY NAMES: BUSN (Any type of business); CMPT (Computers and Office
Automation)

SIC CODES: 4822 (Telegraph & other communications)

NAICS CODES: 514199 (All Other Information Services)

SPECIAL FEATURES: COMPANY

4/8/5 (Item 2 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

08107556 Supplier Number: 67584961 (USE FORMAT 7 FOR FULLTEXT)

**Dell Unveils Next Generation Rack Optimized Servers to Handle Growing
Demands of Infrastructure Computing.**

~~Dec 5, 2000~~

Word Count: 1030

PUBLISHER NAME: Business Wire

COMPANY NAMES: Dell Computer Corp.

PRODUCT NAMES: *3573000 (Computers & Peripherals); 3573102 (Servers
(Computers)); 3661251 (Communications Servers); 7372682 (Internet
Server Software)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers); 3661 (Telephone and telegraph
apparatus); 7372 (Prepackaged software)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 33421 (Telephone
Apparatus Manufacturing); 51121 (Software Publishers)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

4/8/6 (Item 3 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

07895979 Supplier Number: 65279029 (USE FORMAT 7 FOR FULLTEXT)

**Dell's Hard Lesson -- Integration with customer systems proves
onerous. (Company Business and Marketing)**

~~Sept 18, 2000~~

Word Count: 942

PUBLISHER NAME: CMP Media, Inc.

COMPANY NAMES: Dell Computer Corp.

EVENT NAMES: *240 (Marketing procedures)

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *3573000 (Computers & Peripherals); 4811524
(Teleshopping Services)

INDUSTRY NAMES: CMPT (Computers and Office Automation); TELC (Telecommunications)

SIC CODES: 3571 (Electronic computers); 4822 (Telegraph & other
communications)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 54199 (All Other Information Services)
TICKER SYMBOLS: DELL
SPECIAL FEATURES: LOB; COMPANY
ADVERTISING CODES: 25 New Electronic Marketing

4/8/7 (Item 4 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

07483488 Supplier Number: 62774419 (USE FORMAT 7 FOR FULLTEXT)

Computer buyers are urged: Try it, you'll like it!

June 15, 2000

Word Count: 1130

PUBLISHER NAME: Cahners Publishing Company

EVENT NAMES: *600 (Market information - general)

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *3573100 (Computers)

INDUSTRY NAMES: BUSN (Any type of business); TRAN (Transportation, Distribution and Purchasing)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

4/8/8 (Item 5 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06683010 Supplier Number: 55919460 (USE FORMAT 7 FOR FULLTEXT)

Staff Leasing Announces Program To Accelerate Internet Conversion.

Sept 30, 1999

Word Count: 432

PUBLISHER NAME: PR Newswire Association, Inc.

COMPANY NAMES: Dell Computer Corp.; Staff Leasing Inc.

GEOGRAPHIC NAMES: *1U7TX (Texas); 1USA (United States)

PRODUCT NAMES: *3573000 (Computers & Peripherals); 7362000 (Temporary Help Services)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers); 7363 (Help supply services)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 56131 (

Employment Placement Agencies)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

4/8/9 (Item 6 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06628087 Supplier Number: 55726302 (USE FORMAT 7 FOR FULLTEXT)

Dell Outlines B2B Commerce Strategy; Drive to Link with Customer

Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web Purchasing Portals.

Sept 13, 1999

Word Count: 576

PUBLISHER NAME: Business Wire

COMPANY NAMES: Dell Computer Corp.

PRODUCT NAMES: *3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

4/8/10 (Item 7 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06198620 Supplier Number: 54128796 (USE FORMAT 7 FOR FULLTEXT)

Dell names Buchsbaum its federal division chief. (Thomas Buchsbaum) (Company

Operations)

March 15, 1999

Word Count: 320

PUBLISHER NAME: Washington Post Company

COMPANY NAMES: **Dell Computer** Corp.

EVENT NAMES: *540 (Executive changes & profiles)

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *3573010 (Government Computer Systems); 3573000
(Computers & Peripherals)

INDUSTRY NAMES: BUSN (Any type of business); CMPT (Computers and Office
Automation); GOVT (Government and Law)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

~~4/8/11~~ (Item 8 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06198569 Supplier Number: 54128741 (USE FORMAT 7 FOR FULLTEXT)

**Air Force offers online shopping via six BPAs. (blanket purchasing
agreements) (Government Activity)**

March 15, 1999

Word Count: 679

PUBLISHER NAME: Washington Post Company

COMPANY NAMES: **Dell Computer** Corp.

DESCRIPTORS: *United States. Air Force

EVENT NAMES: *970 (Government domestic functions); 610 (Contracts &
orders received)

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *3573120 (Microcomputers); 9123300 (Dept of the Air
Force)

INDUSTRY NAMES: BUSN (Any type of business); CMPT (Computers and Office
Automation); GOVT (Government and Law)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 92811 (National
Security)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: COMPANY

~~4/8/12~~ (Item 9 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

06180993 Supplier Number: 54055441 (USE FORMAT 7 FOR FULLTEXT)

U.S. Air Force Again Taps Dell to Provide Computer Systems.

March 9, 1999

Word Count: 766

PUBLISHER NAME: Business Wire

COMPANY NAMES: **Dell Computer** Corp.

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

~~4/8/13~~ (Item 10 from file: 16)

DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.

05567150 Supplier Number: 48432020 (USE FORMAT 7 FOR FULLTEXT)

ROI Ascends To Top Of Web's Hit List

April 20, 1998

Word Count: 945

PUBLISHER NAME: CMP Media, Inc.

COMPANY NAMES: *Marketwave Inc.
EVENT NAMES: *330 (Product information)
GEOGRAPHIC NAMES: *1USA (United States)
PRODUCT NAMES: *7372410 (Business Applications Software)
INDUSTRY NAMES: BUSN (Any type of business); TELC (Telecommunications)
NAICS CODES: 51121 (Software Publishers)
SPECIAL FEATURES: COMPANY

~~4/8/14~~ (Item 11 from file: 16)

~~DIALOG(R)File 16:(c) 2003 The Gale Group. All rts. reserv.~~

05563535 Supplier Number: 48427579 (USE FORMAT 7 FOR FULLTEXT)
Administaff Announces Preferred Purchasing Agreement With Dell
April 16, 1998
Word Count: 617
PUBLISHER NAME: PR Newswire Association, Inc.
COMPANY NAMES: Administaff Inc.; Dell Computer Corp.
EVENT NAMES: *430 (Capital expenditures); 613 (New orders received)
GEOGRAPHIC NAMES: *1USA (United States)
PRODUCT NAMES: *7360000 (Personnel Supply Services); 3573120
(Microcomputers)
INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)
NAICS CODES: 5613 (Employment Services); 334111 (Electronic Computer
Manufacturing)
TICKER SYMBOLS: DELL
SPECIAL FEATURES: INDUSTRY; COMPANY

4/8/15 (Item 1 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

15702874 SUPPLIER NUMBER: 99932776 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Dell: your total solutions provider; from hardware to software to
professional services, Dell helps government agencies optimize technology
and enhance productivity. (A Special Advertising Supplement).**

~~April 7, 2003~~

~~WORD COUNT: 4941 LINE COUNT: 00420~~

COMPANY NAMES: Dell Computer Corp.--Products; Dell Computer Corp.
--Advertising
INDUSTRY CODES/NAMES: CMPT Computers and Office Automation; GOVT
Government and Law
DESCRIPTORS: Computer industry--Products; Computer industry--Advertising
GEOGRAPHIC CODES/NAMES: 1USA United States
EVENT CODES/NAMES: 242 Advertising;330 Product information
TICKER SYMBOLS: DELL
FILE SEGMENT: CD File 275

4/8/16 (Item 2 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

15270306 SUPPLIER NUMBER: 94407882 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Cracking the collaboration code. (E-business Strategy).

~~Nov-Dec, 2002~~

~~WORD COUNT: 3665 LINE COUNT: 00313~~

COMPANY NAMES: General Electric Co.; Global Exchange Services--
Acquisitions, mergers, divestments; NerveWire--Research
INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of
business
DESCRIPTORS: Electronic commerce--Analysis; Electrical equipment and
supplies industry; Strategic planning (Business); Online services--
Contracts; Online services--Marketing
GEOGRAPHIC CODES/NAMES: 1USA United States
PRODUCT/INDUSTRY NAMES: 4811520 (Online Services)
EVENT CODES/NAMES: 150 Acquisitions & mergers;310 Science & research;389

Alliances, partnerships; 240 Marketing procedures
SIC CODES: 4822 Telegraph & other communications
NAICS CODES: 514191 On-Line Information Services
TICKER SYMBOLS: GE
FILE SEGMENT: MC File 75

4/8/17 (Item 3 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

12858332 SUPPLIER NUMBER: 67584961 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Dell Unveils Next Generation Rack Optimized Servers to Handle Growing
Demands of Infrastructure Computing.**

Dec 5, 2000

WORD COUNT: 1030 LINE COUNT: 00089

COMPANY NAMES: Dell Computer Corp.

INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of
business

DESCRIPTORS: Computer industry; Computer network equipment industry;
Computer software industry

PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals); 3573102
(Servers (Computers)); 3661251 (Communications Servers); 7372682
(Internet Server Software)

SIC CODES: 3571 Electronic computers; 3661 Telephone and telegraph
apparatus; 7372 Prepackaged software

NAICS CODES: 334111 Electronic Computer Manufacturing; 33421 Telephone
Apparatus Manufacturing; 51121 Software Publishers

TICKER SYMBOLS: DELL

FILE SEGMENT: NW File 649

4/8/18 (Item 4 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

12675157 SUPPLIER NUMBER: 65279029 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Dell's Hard Lesson -- Integration with customer systems proves
onerous. (Company Business and Marketing)**

Sept 18, 2000

WORD COUNT: 1013 LINE COUNT: 00084

COMPANY NAMES: Dell Computer Corp.--Marketing

INDUSTRY CODES/NAMES: CMPT Computers and Office Automation; TELC
Telecommunications

DESCRIPTORS: Computer industry--Marketing; Online services--Services

GEOGRAPHIC CODES/NAMES: 1USA United States

PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals); 4811524
(Teleshopping Services)

EVENT CODES/NAMES: 240 Marketing procedures

SIC CODES: 3571 Electronic computers; 4822 Telegraph & other
communications

NAICS CODES: 334111 Electronic Computer Manufacturing; 514199 All Other
Information Services

TICKER SYMBOLS: DELL

FILE SEGMENT: CD File 275

4/8/19 (Item 5 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

12246912 SUPPLIER NUMBER: 62774419 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Computer buyers are urged: Try it, you'll like it!

June 15, 2000

WORD COUNT: 1226 LINE COUNT: 00103

INDUSTRY CODES/NAMES: BUSN Any type of business; TRAN Transportation,
Distribution and Purchasing

DESCRIPTORS: Computer industry--Services; Purchasing--Management

GEOGRAPHIC CODES/NAMES: 1USA United States
PRODUCT/INDUSTRY NAMES: 3573100 (Computers)
EVENT CODES/NAMES: 600 Market information - general
SIC CODES: 3571 Electronic computers
NAICS CODES: 334111 Electronic Computer Manufacturing
FILE SEGMENT: TI File 148

~~4/8/20~~ (Item 6 from file: 148)

~~DIALOG(R)~~File 148:(c)2003 The Gale Group. All rts. reserv.

11489316 SUPPLIER NUMBER: 56959355 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Strategy and HRM Initiatives for the '00s: Environment Redefining Roles and Boundaries, Linking Competencies and Resources.
Autumn, 1999
WORD COUNT: 8393 LINE COUNT: 00677

INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business
DESCRIPTORS: Management--Technique; International business enterprises--Management
GEOGRAPHIC CODES/NAMES: 1USA United States
PRODUCT/INDUSTRY NAMES: 9920000 (Multinational Corporations)
FILE SEGMENT: MC File 75

~~4/8/21~~ (Item 7 from file: 148)

~~DIALOG(R)~~File 148:(c)2003 The Gale Group. All rts. reserv.

11382092 SUPPLIER NUMBER: 55919460 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Staff Leasing Announces Program To Accelerate Internet Conversion.
Sept 30, 1999
WORD COUNT: 457 LINE COUNT: 00043

COMPANY NAMES: Dell Computer Corp.; Staff Leasing Inc
INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business
DESCRIPTORS: Computer industry; Employment services
GEOGRAPHIC CODES/NAMES: 1U7TX Texas; 1USA United States
PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals); 7362000 (Temporary Help Services)
SIC CODES: 3571 Electronic computers; 7363 Help supply services
NAICS CODES: 334111 Electronic Computer Manufacturing; 56131 Employment Placement Agencies
TICKER SYMBOLS: DELL
FILE SEGMENT: NW File 649

~~4/8/22~~ (Item 8 from file: 148)

~~DIALOG(R)~~File 148:(c)2003 The Gale Group. All rts. reserv.

11335740 SUPPLIER NUMBER: 55726302 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Dell Outlines B2B Commerce Strategy; Drive to Link with Customer Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web Purchasing Portals.
Sept 13, 1999
WORD COUNT: 619 LINE COUNT: 00058

COMPANY NAMES: Dell Computer Corp.
INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business
DESCRIPTORS: Computer industry
NAMED PERSONS: Dell, Michael
PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals)
SIC CODES: 3571 Electronic computers
NAICS CODES: 334111 Electronic Computer Manufacturing
TICKER SYMBOLS: DELL
FILE SEGMENT: NW File 649

~~4/8/23~~ (Item 9 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10884317 SUPPLIER NUMBER: 54128741 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Air Force offers online shopping via six BPAs. (blanket purchasing agreements) (Government Activity)

March 15, 1999

WORD COUNT: 720 LINE COUNT: 00060

COMPANY NAMES: Dell Computer Corp.--Contracts
INDUSTRY CODES/NAMES: BUSN Any type of business; CMPT Computers and Office Automation; GOVT Government and Law
DESCRIPTORS: United States. Air Force--Purchasing; Computer industry--Contracts
GEOGRAPHIC CODES/NAMES: 1USA United States
PRODUCT/INDUSTRY NAMES: 3573120 (Microcomputers); 9123300 (Dept of the Air Force)
EVENT CODES/NAMES: 970 Government domestic functions;610 Contracts & orders received
SIC CODES: 3571 Electronic computers
NAICS CODES: 334111 Electronic Computer Manufacturing; 92811 National Security
TICKER SYMBOLS: DELL
FILE SEGMENT: CD File 275

~~4/8/24~~ (Item 10 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10865676 SUPPLIER NUMBER: 54055441 (USE FORMAT 7 OR 9 FOR FULL TEXT)
U.S. Air Force Again Taps Dell to Provide Computer Systems.

March 9, 1999

WORD COUNT: 643 LINE COUNT: 00076

COMPANY NAMES: Dell Computer Corp.
INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business
DESCRIPTORS: Computer industry
GEOGRAPHIC CODES/NAMES: 1USA United States
PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals)
SIC CODES: 3571 Electronic computers
NAICS CODES: 334111 Electronic Computer Manufacturing
TICKER SYMBOLS: DELL
FILE SEGMENT: NW File 649

4/8/25 (Item 11 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10141184 SUPPLIER NUMBER: 20527324 (USE FORMAT 7 OR 9 FOR FULL TEXT)
ROI Ascends To Top Of Web's Hit List. (Marketwave Inc's Hit List 4.0 determines a Web site's return on investment) (Product Announcement)

April 20, 1998

WORD COUNT: 1010 LINE COUNT: 00082

COMPANY NAMES: Marketwave Inc.--Product introduction
INDUSTRY CODES/NAMES: BUSN Any type of business; TELC Telecommunications
DESCRIPTORS: Internet--Computer programs; Computer software industry--Product introduction; Electronic commerce--Computer programs
PRODUCT/INDUSTRY NAMES: 7372682 (Internet Server Software); 7372640 (Electronic Commerce Software)
SIC CODES: 7372 Prepackaged software
TRADE NAMES: Hit List 4.0 (Internet/Web server software)--Product introduction
FILE SEGMENT: CD File 275

4/8/26 (Item 12 from file: 148)

DIALOG(R)File 148:(c)2003 The Gale Group. All rts. reserv.

10125591 SUPPLIER NUMBER: 20502556 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Administaff Announces Preferred Purchasing Agreement With Dell

April 16, 1998

WORD COUNT: 639 LINE COUNT: 00062

COMPANY NAMES: Administaff Inc.--Contracts; **Dell Computer Corp.--**

Contracts

INDUSTRY CODES/NAMES: BUS Business, General; BUSN Any type of business

DESCRIPTORS: Computer industry--Contracts

PRODUCT/INDUSTRY NAMES: 3573121 (Intel-Compatible Microcomputers)

SIC CODES: 3571 Electronic computers

TICKER SYMBOLS: DELL; ASF; DELL

FILE SEGMENT: NW File 649

4/8/27 (Item 1 from file: 621)

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

02748313 Supplier Number: 67584961 (USE FORMAT 7 FOR FULLTEXT)

Dell Unveils Next Generation Rack Optimized Servers to Handle Growing Demands of Infrastructure Computing.

Dec 5, 2000

Word Count: 1030

PUBLISHER NAME: Business Wire

COMPANY NAMES: **Dell Computer Corp.**

PRODUCT NAMES: *3573000 (Computers & Peripherals); 3573102 (Servers (Computers)); 3661251 (Communications Servers); 7372682 (Internet Server Software)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers); 3661 (Telephone and telegraph apparatus); 7372 (Prepackaged software)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 33421 (Telephone Apparatus Manufacturing); 51121 (Software Publishers)

TICKER SYMBOLS: DELL

4/8/28 (Item 2 from file: 621)

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

02186532 Supplier Number: 55919460 (USE FORMAT 7 FOR FULLTEXT)

Staff Leasing Announces Program To Accelerate Internet Conversion.

Sept 30, 1999

Word Count: 432

PUBLISHER NAME: PR Newswire Association, Inc.

COMPANY NAMES: **Dell Computer Corp.**; Staff Leasing Inc.

GEOGRAPHIC NAMES: *1U7TX (Texas); 1USA (United States)

PRODUCT NAMES: *3573000 (Computers & Peripherals); 7362000 (Temporary Help Services)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers); 7363 (Help supply services)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 56131 (Employment Placement Agencies)

TICKER SYMBOLS: DELL

4/8/29 (Item 3 from file: 621)

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

02169052 Supplier Number: 55726302 (USE FORMAT 7 FOR FULLTEXT)

Dell Outlines B2B Commerce Strategy; Drive to Link with Customer Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web Purchasing Portals.

Sept 13, 1999

Word Count: 576

PUBLISHER NAME: Business Wire

COMPANY NAMES: **Dell Computer Corp.**

PRODUCT NAMES: *3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

4/8/30 (Item 4 from file: 621)

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

01824075 Supplier Number: 54055441 (USE FORMAT 7 FOR FULLTEXT)

U.S. Air Force Again Taps Dell to Provide Computer Systems.

March 9, 1999

Word Count: 766

PUBLISHER NAME: Business Wire

COMPANY NAMES: **Dell Computer Corp.**

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *3573000 (Computers & Peripherals)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

SIC CODES: 3571 (Electronic computers)

NAICS CODES: 334111 (Electronic Computer Manufacturing)

TICKER SYMBOLS: DELL

4/8/31 (Item 5 from file: 621)

DIALOG(R)File 621:(c) 2003 The Gale Group. All rts. reserv.

01638599 Supplier Number: 48427579 (USE FORMAT 7 FOR FULLTEXT)

Administaff Announces Preferred Purchasing Agreement With Dell

April 16, 1998

Word Count: 617

PUBLISHER NAME: PR Newswire Association, Inc.

COMPANY NAMES: Administaff Inc.; **Dell Computer Corp.**

EVENT NAMES: *430 (Capital expenditures); 613 (New orders received)

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *7360000 (Personnel Supply Services); 3573120
(Microcomputers)

INDUSTRY NAMES: BUS (Business, General); BUSN (Any type of business)

NAICS CODES: 5613 (Employment Services); 334111 (Electronic Computer
Manufacturing)

TICKER SYMBOLS: DELL

4/8/32 (Item 1 from file: 275)

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02699321 SUPPLIER NUMBER: 99932776 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Dell: your total solutions provider; from hardware to software to
professional services, Dell helps government agencies optimize technology
and enhance productivity. (A Special Advertising Supplement).**

April 7, 2003

WORD COUNT: 4941 LINE COUNT: 00420

COMPANY NAMES: **Dell Computer Corp.**--Products; **Dell Computer Corp.**
--Advertising

GEOGRAPHIC CODES/NAMES: 1USA United States

DESCRIPTORS: Computer industry; Microcomputer industry

EVENT CODES/NAMES: 242 Advertising;330 Product information

TICKER SYMBOLS: DELL

FILE SEGMENT: CD File 275

4/8/33 (Item 2 from file: 275)

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02486872 SUPPLIER NUMBER: 71562142 (USE FORMAT 7 OR 9 FOR FULL TEXT)

A Look Through the PORTAL. (Internet/Web/Online Service Information)

Feb, 2001

WORD COUNT: 3569 LINE COUNT: 00413

COMPANY NAMES: Dell.com--Marketing

GEOGRAPHIC CODES/NAMES: 1USA United States

DESCRIPTORS: Internet/Web technology application; Web portal

EVENT CODES/NAMES: 360 Services information

PRODUCT/INDUSTRY NAMES: 4811524 (Teleshopping Services)

SIC CODES: 4822 Telegraph & other communications

NAICS CODES: 514199 All Other Information Services

FILE SEGMENT: CD File 275

4/8/34 (Item 3 from file: 275)

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02440975 SUPPLIER NUMBER: 65279029 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Dell's Hard Lesson -- Integration with customer systems proves
onerous. (Company Business and Marketing)**

Sept 18, 2000

WORD COUNT: 1013 LINE COUNT: 00084

COMPANY NAMES: Dell Computer Corp.--Marketing

GEOGRAPHIC CODES/NAMES: 1USA United States

DESCRIPTORS: Company business planning; Company marketing practices;
Company Web site/Web page

EVENT CODES/NAMES: 240 Marketing procedures

PRODUCT/INDUSTRY NAMES: 3573000 (Computers & Peripherals); 4811524
(Teleshopping Services)

SIC CODES: 3571 Electronic computers; 4822 Telegraph & other
communications

NAICS CODES: 334111 Electronic Computer Manufacturing; 514199 All Other
Information Services

TICKER SYMBOLS: DELL

FILE SEGMENT: CD File 275

4/8/35 (Item 4 from file: 275)

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02278509 SUPPLIER NUMBER: 54128741 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Air Force offers online shopping via six BPAs. (blanket purchasing
agreements) (Government Activity)**

March 15, 1999

WORD COUNT: 720 LINE COUNT: 00060

COMPANY NAMES: Dell Computer Corp.--Contracts

GEOGRAPHIC CODES/NAMES: 1USA United States

DESCRIPTORS: Government contract management; Government contract award
EVENT CODES/NAMES: 970 Government domestic functions; 610 Contracts &
orders received

PRODUCT/INDUSTRY NAMES: 3573120 (Microcomputers); 9123300 (Dept of the
Air Force)

SIC CODES: 3571 Electronic computers

NAICS CODES: 334111 Electronic Computer Manufacturing; 92811 National
Security

TICKER SYMBOLS: DELL

FILE SEGMENT: CD File 275

4/8/36 (Item 5 from file: 275)

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02221780 SUPPLIER NUMBER: 21156811 (USE FORMAT 7 OR 9 FOR FULL TEXT)

450 MHz...on the Corporate Desktop. (reviews of six Pentium II-based

computers) (Hardware Review) (Evaluation)

Oct 6, 1998

WORD COUNT: 2978 LINE COUNT: 00229

COMPANY NAMES: Compaq Computer Corp.--Products; **Dell Computer Corp.**--Products; Gateway 2000 Inc.--Products; Hewlett-Packard Co.--Products; International Business Machines Corp.--Products; Micron Electronics Inc.--Products

DESCRIPTORS: Hardware Multiproduct Review; Pentium II-Based System

PRODUCT/INDUSTRY NAMES: 3573121 (Intel-Compatible Microcomputers)

SIC CODES: 3571 Electronic computers

TICKER SYMBOLS: CPQ; DELL; GATE; HWP; IBM

TRADE NAMES: Compaq Deskpro EN 6450X/1400/CDS (Pentium II-based system)--Evaluation; **Dell Computer** OptiPlex GXlp (Pentium II-based system)--Evaluation; Gateway E-3200 (Pentium II-based system)--Evaluation; HP Vectra VL 8 (Pentium II-based system)--Evaluation; IBM PC 300GL (Pentium II-based system)--Evaluation; Micron Electronics ClientPro Cp 450 (Pentium II-based system)--Evaluation

FILE SEGMENT: CD File 275

4/8/37 (Item 6 from file: 275)

DIALOG(R)File 275:(c) 2003 The Gale Group. All rts. reserv.

02102710 SUPPLIER NUMBER: 19758125 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The boom in Web-based PC buying. (Internet commerce) (includes related article on government guidelines for online commerce) (Industry Trend or Event)

Oct, 1997

WORD COUNT: 1722 LINE COUNT: 00142

DESCRIPTORS: Direct Market Channel; Electronic Commerce; Industry Trend; Microcomputer Industry; World Wide Web

PRODUCT/INDUSTRY NAMES: 4811500 (Specialized Telecommunication Services); 3573120 (Microcomputers); 5961000 (Mail Order Houses)

SIC CODES: 4822 Telegraph & other communications; 3571 Electronic computers; 5961 Catalog and mail-order houses

FILE SEGMENT: CD File 275

4/8/38 (Item 1 from file: 47)

DIALOG(R)File 47:(c) 2003 The Gale group. All rts. reserv.

05231410 SUPPLIER NUMBER: 21156811 (USE FORMAT 7 OR 9 FOR FULL TEXT)

450 MHz...on the Corporate Desktop. (reviews of six Pentium II-based computers) (Hardware Review) (Evaluation)

Oct 6, 1998

WORD COUNT: 2978 LINE COUNT: 00229

COMPANY NAMES: Compaq Computer Corp.--Products; **Dell Computer Corp.**--Products; Gateway 2000 Inc.--Products; Hewlett-Packard Co.--Products; International Business Machines Corp.--Products; Micron Electronics Inc.--Products

DESCRIPTORS: Microcomputers--Evaluation

PRODUCT/INDUSTRY NAMES: 3573121 (Intel-Compatible Microcomputers)

SIC CODES: 3571 Electronic computers

TICKER SYMBOLS: CPQ; DELL; GATE; HWP; IBM

TRADE NAMES: Compaq Deskpro EN 6450X/1400/CDS (Pentium II-based system)--Evaluation; **Dell Computer** OptiPlex GXlp (Pentium II-based system)--Evaluation; Gateway E-3200 (Pentium II-based system)--Evaluation; HP Vectra VL 8 (Pentium II-based system)--Evaluation; IBM PC 300GL (Pentium II-based system)--Evaluation; Micron Electronics ClientPro Cp 450 (Pentium II-based system)--Evaluation

FILE SEGMENT: CD File 275

4/8/39 (Item 1 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

3728527 Supplier Number: 03728527 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dell: your total solutions provider; from hardware to software to professional services, Dell helps government agencies optimize technology and enhance productivity. (A Special Advertising Supplement).
~~April 07, 2003~~
WORD COUNT: 4509

COMPANY NAMES: DELL COMPUTER CORP
INDUSTRY NAMES: Computer
PRODUCT NAMES: Computers (357100)
CONCEPT TERMS: All market information; Marketing campaign
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/40 (Item 2 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

2925140 Supplier Number: 02925140 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dell's Hard Lesson -- Integration with customer systems proves onerous
~~September 18, 2000~~
WORD COUNT: 899

COMPANY NAMES: DELL COMPUTER CORP
INDUSTRY NAMES: Computer; Personal computers
PRODUCT NAMES: Personal computers (357160)
CONCEPT TERMS: All company; All market information; Corporate strategy; E-Commerce; Sales
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/41 (Item 3 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

2423481 Supplier Number: 02423481 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Air Force offers online shopping via six BPAs
March 15, 1999
WORD COUNT: 681

COMPANY NAMES: COMARK FEDERAL SYSTEMS; DELL COMPUTER CORP; GATEWAY; GOVERNMENT TECHNOLOGY SERVICES INC; MICRON ELECTRONICS INC (MICRON TECHNOLOGY INC); WESTWOOD COMPUTER CORP
PRODUCT NAMES: Computer and office equipment (357000)
CONCEPT TERMS: All company; All product and service information; Orders; Product introduction
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/42 (Item 4 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

2420577 Supplier Number: 02420577 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dell Chief Sees 'Evolutionary' Strategy
March 08, 1999
WORD COUNT: 887

COMPANY NAMES: DELL COMPUTER CORP
INDUSTRY NAMES: Computer
PRODUCT NAMES: Computers (357100)
CONCEPT TERMS: All company; Corporate strategy; Financial data
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/43 (Item 5 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

2118938 Supplier Number: 02118938 (USE FORMAT 7 OR 9 FOR FULLTEXT)
ROI Ascends To Top Of Web's Hit List

April 20, 1998
WORD COUNT: 932

COMPANY NAMES: MARKETWAVE INC
INDUSTRY NAMES: Network hardware and software; Software
PRODUCT NAMES: Networking software packages (737255)
CONCEPT TERMS: All product and service information; Product introduction
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/44 (Item 1 from file: 813)

DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

1259524 NYTH092

Administaff Announces Preferred Purchasing Agreement With Dell

DATE: April 16, 1998
WORD COUNT: ~~587~~

COMPANY NAME: ADMINISTAFF, INC.; **DELL** COMPUTER CORPORATION
TICKER SYMBOL: ASF (NYS); DELL (NDQ)
PRODUCT: COMPUTER, ELECTRONICS (CPR)
STATE: TEXAS (TX)
SECTION HEADING: BUSINESS

4/8/45 (Item 1 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

14086433 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Unveils Next Generation Rack Optimized Servers to Handle Growing
Demands of Infrastructure Computing**

~~December 05, 2000~~
WORD COUNT: 983

COMPANY NAMES: **Dell Computer Corp**
DESCRIPTORS: New Products & Services; Marketing; Company News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software)
NAICS CODES/DESCRIPTIONS: 51121 (Software Publishers)

4/8/46 (Item 2 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

08984518 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Humana Partners With High-Tech Companies to Provide Solutions for
Physicians With Y2K Problems New Initiative Reinforces Humana as a
Leader of Innovative Technology In the Health Insurance Industry**

~~January 04, 2000~~
WORD COUNT: 957

COMPANY NAMES: Humana Inc; **Dell Computer Corp**
DESCRIPTORS: Health & Healthcare; General News; Millennium; Company
News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 3571 (Electronic
Computers); 8010 (Offices & Clinics of Medical Doctors)
NAICS CODES/DESCRIPTIONS: 51121 (Software Publishers); 334111 (Electronic
Computer Mfg); 621111 (Offices of Physicians exc Mental Health)

4/8/47 (Item 3 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

07519012 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Staff Leasing Announces Program To Accelerate Internet Conversion

September 30, 1999

WORD COUNT: 440

COMPANY NAMES: **Dell Computer Corp**; Staff Leasing Inc
PROVINCE/STATE: Florida
SIC CODES/DESCRIPTIONS: 7375 (Information Retrieval Services)

4/8/48 (Item 4 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

07185900 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Outlines B2B Commerce Strategy; Drive to Link with Customer
Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web
Purchasing Portals**

September 13, 1999

WORD COUNT: 785

COMPANY NAMES: **Dell Computer Corp**

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7375 (Information
Retrieval Services)

4/8/49 (Item 5 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04575308 (USE FORMAT 7 OR 9 FOR FULLTEXT)

U.S. Air Force Again Taps Dell to Provide Computer Systems

March 09, 1999

WORD COUNT: 933

COMPANY NAMES: **Dell Computer Corp**

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US) ; Portugal (PT)

REGIONS: Americas; North America; Pacific Rim; Europe; European Union;
Western Europe

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment); 6021 (National Commercial Banks); 6000 (Depository
Institutions)

4/8/50 (Item 1 from file: 570)

DIALOG(R)File 570:(c) 2003 The Gale Group. All rts. reserv.

01979635 Supplier Number: 65279029 (USE FORMAT 7 FOR FULLTEXT)

**Dell's Hard Lesson -- Integration with customer systems proves
onerous. (Company Business and Marketing)**

Sept 18, 2000

Word Count: 942

PUBLISHER NAME: CMP Media, Inc.

COMPANY NAMES: **Dell Computer Corp**.

EVENT NAMES: *240 (Marketing procedures)

GEOGRAPHIC NAMES: *1USA (United States)

PRODUCT NAMES: *3573000 (Computers & Peripherals); 4811524
(Teleshopping Services)

INDUSTRY NAMES: CMPT (Computers and Office Automation); TELC (Telecommunications)

SIC CODES: 3571 (Electronic computers); 4822 (Telegraph & other communications)

NAICS CODES: 334111 (Electronic Computer Manufacturing); 514199 (All Other Information Services)

TICKER SYMBOLS: DELL

SPECIAL FEATURES: LOB; COMPANY

ADVERTISING CODES: 25 New Electronic Marketing

4/8/51 (Item 1 from file: 610)

DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00422365 20001205340B0337 (USE FORMAT 7 FOR FULLTEXT)

Dell Unveils Next Generation Rack Optimized Servers to Handle Growing Demands of Infrastructure Computing

Tuesday, December 5, 2000 13:03 EST

WORD COUNT: 1,007

COMPANY NAMES: dell computer corp.; FORD MOTOR CO; FORD MOTOR CO INC; INTEL CORP; MICROSOFT CORP; NOVELL INC; ENTERPRISE SYSTEMS; TIME INC; RED HAT INC; TOYOTA MOTOR CORP

GEOGRAPHIC NAMES: USA; AMERICAS; NORTH AMERICA

INDUSTRY NAMES: COMPUTER SOFTWARE; COMPUTER STORAGE; COMPUTERS; CORPORATE NETWORKS; HARD DISKS; INTERNET; NETWORKS; COMPUTER HARDWARE;

COMMUNICATIONS TECHNOLOGIES; CORPORATE; DATA COMMUNICATIONS

EVENT NAMES: MAJOR CORPORATIONS; PRODUCT APPLICATIONS

4/8/52 (Item 2 from file: 610)

DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00114480 19991005278B018619991005278B1313 (USE FORMAT 7 FOR FULLTEXT)

SO) Southern Company Standardizes On Dell; Largest U.S. Electric Utility Selects Dell Computer Systems For Reliability and Manageability CRYPTOCARD Makes Strong Authentication Simple and Affordable for Red Hat Linux 6.1 Users

Tuesday, October 5, 1999 10:39 EDT

WORD COUNT: 1,153

COMPANY NAMES: southern co; dell; dell computer corp; COS COMPUTER SYSTEMS AG; FORD MOTOR CO; FORD MOTOR CO INC; BOEING CORP; SOUTHERN ENERGY CO INC; SONAT INC; TIME INC; CRYPTOCARD CORP; RED HAT INC

GEOGRAPHIC NAMES: GEORGIA US; USA; AMERICAS; NORTH AMERICA

INDUSTRY NAMES: BIG BUSINESS; COMPUTERS; COMPUTER SOFTWARE; ELECTRIC POWER ; INTERNET; UTILITIES; CORPORATE; FUEL AND POWER; COMMUNICATIONS TECHNOLOGIES; COMPUTER SECURITY; COMPUTER SOFTWARE; CORPORATE NETWORKS; INTERNET; NETWORKS; COMPUTERS; SECURITY; COMMUNICATIONS TECHNOLOGIES; CORPORATE; DATA COMMUNICATIONS

EVENT NAMES: CONTRACTS AND ORDERS; MAJOR CORPORATIONS; TECHNOLOGY DEVELOPMENT

4/8/53 (Item 3 from file: 610)

DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00102437 19990913256B0333 (USE FORMAT 7 FOR FULLTEXT)

Dell Outlines B2B Commerce Strategy; Drive to Link with Customer Procurement Systems Encompasses E-Commerce Solutions, Middleware, Web Purchasing Portals

Monday, September 13, 1999 10:50 EDT

WORD COUNT: 632

COMPANY NAMES: dell; dell computer corp; SAP AG SYSTEME ANWENDUNGEN PRODUKTE IN; ORACLE CORP UK LTD; PEOPLESOFTE INC; BAAN CO NV; BAAN INVESTMENT BV; FORRESTER RESEARCH INC; TIME INC

INDUSTRY NAMES: BIG BUSINESS; COMPUTER SOFTWARE; ELECTRONIC COMMERCE; INTERNET; NETWORKS; CORPORATE; COMPUTERS; COMMUNICATIONS TECHNOLOGIES; DATA COMMUNICATIONS

EVENT NAMES: CONTRACTS AND ORDERS; MAJOR CORPORATIONS

4/8/54 (Item 4 from file: 610)

DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00014267 1999068B0270 (USE FORMAT 7 FOR FULLTEXT)

U.S. Air Force Again Taps Dell to Provide Computer Systems

Tuesday, March 9, 1999 14:41 EST

WORD COUNT: 808

COMPANY NAMES: intel corp; dell; TIME INC
GEOGRAPHIC NAMES: USA; AMERICAS; NORTH AMERICA
INDUSTRY NAMES: COMPUTERS; COMPUTER SOFTWARE; MULTIMEDIA; PORTABLE
COMPUTERS; COMPUTER HARDWARE; MICROCOMPUTERS
EVENT NAMES: CONTRACTS AND ORDERS; GOVERNMENT; TECHNOLOGY DEVELOPMENT

4/8/55 (Item 1 from file: 613)

DIALOG(R)File 613:(c) 2003 PR Newswire Association Inc. All rts. reserv.

00240476 20000104CHTU015 (USE FORMAT 7 FOR FULLTEXT)
**Humana Partners with High-Tech Companies to Provide Solutions for
Physicians with Y2k Problems New Initiative Reinforces Humana As A Leader
of Innovative Technology in The Health Insurance Indus**
Tuesday, January 4, 2000 16:12 EST
WORD COUNT: 955

COMPANY NAMES: DELL COMPUTER CORP; HUMANA INC; ASP
GEOGRAPHIC NAMES: PUERTO RICO; CARIBBEAN
INDUSTRY NAMES: COMMUNICATIONS SOFTWARE; COMPUTERS; COMPUTER HARDWARE;
COMPUTER SOFTWARE; HEALTH CARE SERVICES; HEALTH INSURANCE; INTERNET;
MEDICAL AND HEALTH; NETWORKS; POLITICAL AND PUBLIC AFFAIRS; TECHNOLOGY
DEVELOPMENT; YEAR 2000 BUG; COMMUNICATIONS TECHNOLOGIES; FINANCIAL
SERVICES; INSURANCE; DATA COMMUNICATIONS
EVENT NAMES: JOINT VENTURES; POLITICAL AND PUBLIC AFFAIRS; TECHNOLOGY
DEVELOPMENT

4/8/56 (Item 2 from file: 613)

DIALOG(R)File 613:(c) 2003 PR Newswire Association Inc. All rts. reserv.

00240472 20000104CHTU015 (USE FORMAT 7 FOR FULLTEXT)
**Humana Partners with High-Tech Companies to Provide Solutions for
Physicians with Y2k Problems New Initiative Reinforces Humana As A Leader
of Innovative Technology in The Health Insurance Indus**
Tuesday, January 4, 2000 16:06 EST
WORD COUNT: 955

COMPANY NAMES: DELL COMPUTER CORP; HUMANA INC; ASP
GEOGRAPHIC NAMES: PUERTO RICO; CARIBBEAN
INDUSTRY NAMES: COMMUNICATIONS SOFTWARE; COMPUTERS; COMPUTER HARDWARE;
COMPUTER SOFTWARE; HEALTH CARE SERVICES; HEALTH INSURANCE; INTERNET;
MEDICAL AND HEALTH; NETWORKS; POLITICAL AND PUBLIC AFFAIRS; TECHNOLOGY
DEVELOPMENT; YEAR 2000 BUG; COMMUNICATIONS TECHNOLOGIES; FINANCIAL
SERVICES; INSURANCE; DATA COMMUNICATIONS
EVENT NAMES: JOINT VENTURES; POLITICAL AND PUBLIC AFFAIRS; TECHNOLOGY
DEVELOPMENT

4/8/57 (Item 3 from file: 613)

DIALOG(R)File 613:(c) 2003 PR Newswire Association Inc. All rts. reserv.

00186327 19990930FLTH011 (USE FORMAT 7 FOR FULLTEXT)
Staff Leasing Announces Program To Accelerate Internet Conversion
Thursday, September 30, 1999 11:17 EDT
WORD COUNT: 462

COMPANY NAMES: Staff Leasing, Inc.; Dell Computer Corporation

4/8/58 (Item 1 from file: 13)

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

1282821 Supplier Number: 03610308 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Cracking the collaboration code. (E-business Strategy).
November 2002

WORD COUNT: 3336

SPECIAL FEATURES: Table

COMPANY NAMES: GENERAL ELECTRIC CO; GLOBAL EXCHANGE SERVICES; NERVEWIRE;

GENERAL ELECTRIC CO; GLOBAL EXCHANGE SERVICES; NERVEWIRE

COMPANY DEPARTMENT NAME: General Business; Information Technology;
Management

INDUSTRY NAMES: Information industry; Online services

PRODUCT NAMES: Electronic and other electric equipment (360000); Computer
programming, data processing, and other computer related services
(737000); On-line service providers (737500)

CONCEPT TERMS: Electronic commerce; Strategic planning

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

4/8/59 (Item 2 from file: 13)

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

1169713 Supplier Number: 02508921 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**E-Procurement: Computers: Computer buyers are urged: Try it, you'll like
it!**

June 15, 2000

WORD COUNT: 1128

COMPANY DEPARTMENT NAME: Marketing & Sales

INDUSTRY NAMES: Computer

PRODUCT NAMES: Computers (357100)

CONCEPT TERMS: Marketing & Sales; Electronic commerce; Internet; Outlook;
Purchasing

GEOGRAPHIC NAMES: United States (USA)

4/8/60 (Item 3 from file: 13)

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

1116319 Supplier Number: 01902550 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell Chief Sees 'Evolutionary' Strategy

March 08, 1999

WORD COUNT: 887

COMPANY NAMES: **DELL COMPUTER CORP**

CONCEPT TERMS: Business strategies; Government

GEOGRAPHIC NAMES: United States (USA)

Set	Items	Description
S1	29241	BROADVISION
S2	136497	DELL(W)COMPUTER
S3	837	S1 AND S2
S4	20865752	PD<19990406
S5	9	S3 AND S4
S6	994	CUSTOMIZED(W)HOME(W)(PAGE OR PAGES)
S7	4	S3 AND S6
S8	713	S1 AND S4
S9	1	S8 AND S6
S10	14353	S2 AND S4
S11	2	S10 AND S6

?s customized(w)web(w)(page or site)

Processing

Processed 10 of 54 files ...

Processing

Processed 20 of 54 files ...

Processing

Processed 50 of 54 files ...

Completed processing all files

655211 CUSTOMIZED

7294966 WEB

4073941 PAGE

8117384 SITE

S12 2905 CUSTOMIZED(W)WEB(W)(PAGE OR SITE)

?s s12 and s5

2905 S12

9 S5

S13 0 S12 AND S5

?t s10 and s12

>>>'AND' not allowed in command

?s s10 and s12

14353 S10

2905 S12

S14 3 S10 AND S12

?t s14/free/all

14/8/1 (Item 1 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01876832 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Studies forecast astronomical growth in Internet commerce by the year 2000

-- Big bucks for business on Web

July 07, 1997

WORD COUNT: 578

INDUSTRY NAMES: Information industry; Online services

PRODUCT NAMES: On-line service providers (737500)

CONCEPT TERMS: All company; All market information; Financial data;

Industry forecasts; Market size; Sales

MARKETING TERMS: All research; Public opinion

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

14/8/2 (Item 2 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01589991 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Servers Come of Age

September 02, 1996

WORD COUNT: 1764

SPECIAL FEATURES: Table

INDUSTRY NAMES: Computer

PRODUCT NAMES: Servers (357105)

CONCEPT TERMS: All market information; Industry forecasts; Sales;

Shipments; Trends

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

14/8/3 (Item 1 from file: 13)
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01020842 00733117 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Servers Come of Age

September 02, 1996

WORD COUNT: 1688

SPECIAL FEATURES: Table

COMPANY DEPARTMENT NAME: Information Technology

INDUSTRY NAMES: Computer

PRODUCT NAMES: Servers (357105)

CONCEPT TERMS: Information Technology; Systems upgrading

GEOGRAPHIC NAMES: United States (USA)

Set	Items	Description
S1	29241	BROADVISION
S2	136497	DELL(W)COMPUTER
S3	837	S1 AND S2
S4	20865752	PD<19990406
S5	9	S3 AND S4
S6	994	CUSTOMIZED(W)HOME(W) (PAGE OR PAGES)
S7	4	S3 AND S6
S8	713	S1 AND S4
S9	1	S8 AND S6

?s s2 and s4

Processed 10 of 54 files ...

Processing

Completed processing all files

136497 S2

20865752 S4

S10 14353 S2 AND S4

?s s10 and s6

14353 S10

994 S6

S11 2 S10 AND S6

?t s11/free/all

11/8/1 (Item 1 from file: 623)

DIALOG(R)File 623:(c) 2003 The McGraw-Hill Companies Inc. All rts. reserv.

00745344

(USE FORMAT 7 FOR FULLTEXT)

NOW IT'S YOUR WEB: The Net is moving toward one-to-one marketing--and that will change how all companies do business

By Robert D. Hof in San Mateo, with Heather Green in New York and Linda

Himelstein in San Mateo

October 5, 1998

WORD COUNT: 2,646

COMPANY NAMES (DIALOG GENERATED): Amazon ; American Airlines Inc ; Andromedia Inc ; Bristol Myers Squibb ; BroadVision Inc ; Compaq Computer Corp ; CDnow Inc ; **Dell Computer** Corp ; Dick 's Supermarkets ; Duke University ; Excite Inc ; Garden Escape Inc ; Godfrey ; Imagine Radio ; Juno Online Services ; Jupiter Communications ; Kellogg ; Kraft Foods ; LikeMinds Inc ; Net Perceptions Inc ; N2K Inc ; Office Depot Inc ; Peapod Inc ; PersonaLogic Inc ; Personify Inc ; Purina Interactive Group ; Ralston Purina Co ; San Francisco Web ; Sapient Health Network ; Trilogy Development Group Inc

11/8/2 (Item 1 from file: 13)

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01042278

01024029 (USE FORMAT 7 OR 9 FOR FULLTEXT)

SET SALE ON THE 'NET

April 21, 1997

WORD COUNT: 2373

COMPANY DEPARTMENT NAME: Information Technology; Marketing & Sales

CONCEPT TERMS: Information Technology; Marketing & Sales; Internet;

Marketing strategies; Technology application

GEOGRAPHIC NAMES: United States (USA)

Set	Items	Description
S1	29241	BROADVISION
S2	136497	DELL(W)COMPUTER
S3	837	S1 AND S2
S4	20865752	PD<19990406
S5	9	S3 AND S4
S6	994	CUSTOMIZED(W)HOME(W) (PAGE OR PAGES)
S7	4	S3 AND S6
S8	713	S1 AND S4
S9	1	S8 AND S6
S10	14353	S2 AND S4
S11	2	S10 AND S6
S12	2905	CUSTOMIZED(W)WEB(W) (PAGE OR SITE)
S13	0	S12 AND S5
S14	3	S10 AND S12
S15	156148	(FEDERAL OR STATE OR LOCAL OR GOVERNMENT OR INSTITUTIONAL - OR INSTITUTION OR AGENCY) (5N) ((WEB OR HOME) (W) (PAGE OR SITE))

?s s15 and s10

156148 S15

14353 S10

S16 11 S15 AND S10

?t s16/free/all

16/8/1 (Item 1 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02209799 (USE FORMAT 7 OR 9 FOR FULLTEXT)

MICRON'S BIG MOVE: COMPUTER SELLER GEARS UP TO TAKE ON DIRECT-SELLING GIANTS

July 1998

WORD COUNT: 1440

COMPANY NAMES: BAM (AUSTIN, TX); **DELL COMPUTER** CORP; GATEWAY 2000 INC;

MICRON ELECTRONICS INC (MICRON TECHNOLOGY INC); MICRON TECHNOLOGY INC;

TRAHAN BURDEN & CHARLES

INDUSTRY NAMES: Business services; Computer; Electronic components;

Semiconductors

PRODUCT NAMES: Computers (357100); Semiconductors and related devices (367400); Direct selling establishments (596300); Advertising agencies (731100)

CONCEPT TERMS: Ad budget; All company; All market information; Marketing campaign; Market share; Orders; Sales

MARKETING TERMS: Account activity; All agency; All campaign; All media; All product marketing; All research; Consumer behavior; Loyalty; Magazine advertising; National campaign; Online; Positioning-repositioning; Ad volume

GEOGRAPHIC NAMES: North America (NOAX); United States (USA); World (WOR)

16/8/2 (Item 2 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02144712 (USE FORMAT 7 OR 9 FOR FULLTEXT)

A Web Banking Product That Is Home On The Range

May 11, 1998

WORD COUNT: 503

COMPANY NAMES: SCHWERTNER STATE BANK

INDUSTRY NAMES: Banking; Financial services

PRODUCT NAMES: National and state commercial banks (602000)

CONCEPT TERMS: All company; All product and service information; Corporate strategy; Financial data; Product introduction

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

16/8/3 (Item 3 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01466432 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell Tools Relive 'Purchasing Headache'

April 15, 1996

WORD COUNT: 417

COMPANY NAMES: **DELL COMPUTER CORP**

INDUSTRY NAMES: Applications software; Software

PRODUCT NAMES: Applications software packages NEC (737279)

CONCEPT TERMS: All product and service information; Product introduction

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

16/8/4 (Item 4 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01298445 (USE FORMAT 7 OR 9 FOR FULLTEXT)

THE TOP 100:17:Dell

October 1995

WORD COUNT: 280

SPECIAL FEATURES: Table

COMPANY NAMES: **DELL COMPUTER CORP**

PRODUCT NAMES: Computer and office equipment (357000)

CONCEPT TERMS: Ad budget; All company; All market information; Marketing campaign

MARKETING TERMS: All campaign; All media; All product marketing;

Business-to-business; General product marketing; Ad volume

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

16/8/5 (Item 1 from file: 623)

DIALOG(R)File 623:(c) 2003 The McGraw-Hill Companies Inc. All rts. reserv.

00743884 (USE FORMAT 7 FOR FULLTEXT)

KNOWLEDGE MANAGEMENT: TAMING THE INFO MONSTER: Now, coping with data

overload--both inside and outside the company--is a matter of survival

By Gary McWilliams in Houston, with Marcia Stepanek in New York

June 22, 1998

WORD COUNT: 1,359

COMPANY NAMES (DIALOG GENERATED): American Productivity & Quality Center ;
AT&T ; Baan Co ; BroadVision Inc ; Cadence Design Systems Inc ; Compaq ;
Dell Computer ; General Electric Co ; International Data Corp ;
Internet Auction ; Manpower Inc ; Motorola ; National Central Library ;
Reuters News Service ; Smart Technologies Inc ; Teltech Resource Network
Corp ; Texas Instruments Inc ; U S Library of Congress

16/8/6 (Item 1 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04445709 (USE FORMAT 7 OR 9 FOR FULLTEXT)

DELL EYES BIGGER SHARE OF MARKET

February 25, 1999

WORD COUNT: 657

COMPANY NAMES: Compaq Computer Corp; **Dell Computer** Corp; Hewlett
Packard Co

DESCRIPTORS: Shareholdings; Company News; Expenditure

COUNTRY NAMES/CODES: South Africa (ZA)

REGIONS: Africa; Sub-Saharan Africa

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

16/8/7 (Item 2 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04185348 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Vastera Completes Acquisition of Deltac Ltd. Strategic Combination to Increase Dominance Worldwide

February 01, 1999

WORD COUNT: 768

16/8/8 (Item 3 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01438703 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Special report: Call centres: Will you be ironing out cogs in the machine?:

While interactive voice response systems may be more commonplace, companies should not discount customers' desires for the human element.

David Reed reports on the growth of IVR

April 27, 1998

WORD COUNT: 1817

COMPANY NAMES: Compuserve Corporation; **Dell Computer** Corporation Limited; BSKyB; QVC: The Shopping Channel (UK); Netscape Communications Corporation; Gateway 2000 Inc.; Quantum Corp; TELETECH HOLDINGS INC

DESCRIPTORS: Service & Product Use

COUNTRY NAMES/CODES: United Kingdom (GB)

REGIONS: Europe; European Union; Western Europe

SIC CODES/DESCRIPTIONS: 4813 (Telephone Communications Ex Radio)

16/8/9 (Item 4 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01276936 (USE FORMAT 7 OR 9 FOR FULLTEXT)

iDOT.com, First PC Company Built For Web, Readies April 21 Launch; Strategy

Keys on Ultra-Efficient 'Next-Generation Direct' Business Model

March 30, 1998

WORD COUNT: 408

16/8/10 (Item 1 from file: 13)

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01109629 01815909 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Distributors Face Heating Competition In Fast Changing Sector

January 11, 1999

WORD COUNT: 2512

COMPANY DEPARTMENT NAME: Information Technology

CONCEPT TERMS: Information Technology; Competitive strategies;

Distributors; Vendor relations

GEOGRAPHIC NAMES: United States (USA)

16/8/11 (Item 2 from file: 13)

DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01106219 01775574 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Surf's up-way up

December 21, 1998

WORD COUNT: 686

Set	Items	Description
S1	29241	BROADVISION
S2	136497	DELL(W)COMPUTER
S3	837	S1 AND S2
S4	20865752	PD<19990406
S5	9	S3 AND S4
S6	994	CUSTOMIZED(W)HOME(W) (PAGE OR PAGES)
S7	4	S3 AND S6
S8	713	S1 AND S4
S9	1	S8 AND S6
S10	14353	S2 AND S4
S11	2	S10 AND S6
S12	2905	CUSTOMIZED(W)WEB(W) (PAGE OR SITE)
S13	0	S12 AND S5
S14	3	S10 AND S12
S15	156148	(FEDERAL OR STATE OR LOCAL OR GOVERNMENT OR INSTITUTIONAL - OR INSTITUTION OR AGENCY) (5N) ((WEB OR HOME) (W) (PAGE OR SITE))
S16	11	S15 AND S10
S17	87	PRAXSYS
S18	8	S17 AND (S6 OR S15)

?s apple(w)computer

Processed 10 of 54 files ...

Processing

Completed processing all files

886097 APPLE

9483373 COMPUTER

S19 289980 APPLE(W)COMPUTER

?s s19 and s4

Processing

Processed 10 of 54 files ...

Processing

Processed 30 of 54 files ...

Completed processing all files

289980 S19

20865752 S4

S20 76000 S19 AND S4

?s s20 and (s6 or s12 or s15)

76000 S20

994 S6

2905 S12

156148 S15

S21 24 S20 AND (S6 OR S12 OR S15)

?t s21/free/all

21/8/1 (Item 1 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02229036 (USE FORMAT 7 OR 9 FOR FULLTEXT)

TBWA C/D Launches Apple iMac

August 17, 1998

WORD COUNT: 246

COMPANY NAMES: **APPLE COMPUTER INC**

INDUSTRY NAMES: Computer; Personal computers

PRODUCT NAMES: Personal computers, except portable (357161)

CONCEPT TERMS: Ad budget; All company; All market information; Marketing campaign

MARKETING TERMS: All campaign; All media; New campaign; TV advertising; Ad volume

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/2 (Item 2 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02209799 (USE FORMAT 7 OR 9 FOR FULLTEXT)

MICRON'S BIG MOVE: COMPUTER SELLER GEARS UP TO TAKE ON DIRECT-SELLING GIANTS

July 1998
WORD COUNT: 1440

COMPANY NAMES: BAM (AUSTIN, TX); DELL COMPUTER CORP; GATEWAY 2000 INC;
MICRON ELECTRONICS INC (MICRON TECHNOLOGY INC); MICRON TECHNOLOGY INC;
TRAHAN BURDEN & CHARLES
INDUSTRY NAMES: Business services; Computer; Electronic components;
Semiconductors
PRODUCT NAMES: Computers (357100); Semiconductors and related devices
(367400); Direct selling establishments (596300); Advertising agencies
(731100)
CONCEPT TERMS: Ad budget; All company; All market information; Marketing
campaign; Market share; Orders; Sales
MARKETING TERMS: Account activity; All agency; All campaign; All media;
All product marketing; All research; Consumer behavior; Loyalty; Magazine
advertising; National campaign; Online; Positioning-repositioning; Ad
volume
GEOGRAPHIC NAMES: North America (NOAX); United States (USA); World
(WOR)

21/8/3 (Item 3 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02092943 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Office 98/Mac Doing Little For Microsoft In Hong Kong
March 19, 1998
WORD COUNT: 440

COMPANY NAMES: MICROSOFT HONG KONG
INDUSTRY NAMES: Applications software; Software
PRODUCT NAMES: Desktop publishing software packages (737266)
CONCEPT TERMS: All product and service information; Product introduction
GEOGRAPHIC NAMES: Hong Kong (HOK); Pacific Rim (PARX); Southern &
Eastern Asia (SSAX)

21/8/4 (Item 4 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02086602 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Apple VP Jumps Ship To Join Microsoft Australian Web JV
March 12, 1998
WORD COUNT: 1026

COMPANY NAMES: **APPLE COMPUTER** INC; MICROSOFT CORP; NINEMSN; PUBLISHING
& BROADCASTING LTD
INDUSTRY NAMES: Computer; Information industry; Online services
PRODUCT NAMES: Computers (357100); On-line service providers (737500)
CONCEPT TERMS: All company; All market information; All product and
service information; Corporate strategy; Joint venture; Marketing
campaign; Product introduction; Sales
GEOGRAPHIC NAMES: Australia & New Zealand (AUNX); Australia (AUS);
Pacific Rim (PARX)

21/8/5 (Item 5 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01786436 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Does TV Have A Place In Retail Delivery?
March 1997
WORD COUNT: 2144

SPECIAL FEATURES: Table
INDUSTRY NAMES: Broadcasting; Entertainment; Information industry; Online
services
PRODUCT NAMES: Interactive cable television (CATV) (484028); On-line

service providers (737500)
CONCEPT TERMS: All market information; Trends
MARKETING TERMS: All research; Consumer behavior
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/6 (Item 6 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01712118 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Selecting Internet Resources for the Library
January 1997
WORD COUNT: 1703

COMPANY NAMES: **APPLE COMPUTER** INC; WOLFF NEW MEDIA; YAHOO CORP
INDUSTRY NAMES: Information industry; Online services
PRODUCT NAMES: On-line service providers (737500)
CONCEPT TERMS: All product and service information; Product introduction
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/7 (Item 7 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01546975 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Ticket to Pride
July 08, 1996
WORD COUNT: 2472

COMPANY NAMES: TICKETMASTER CORP
PRODUCT NAMES: Amusement and recreation NEC (799993)
CONCEPT TERMS: All company; All market information; Corporate strategy;
Marketing campaign
MARKETING TERMS: All campaign; General campaign
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/8 (Item 8 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01525733 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Sun brews up new Java APIs
June 17, 1996
WORD COUNT: 749

COMPANY NAMES: JAVASOFT; SUN MICROSYSTEMS INC
INDUSTRY NAMES: Applications software; Software
PRODUCT NAMES: Applications software packages (737263)
CONCEPT TERMS: All product and service information; Product development
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/9 (Item 9 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01314562 (USE FORMAT 7 OR 9 FOR FULLTEXT)
INTEL, CABLE EYE TV, WEB BRIDGE
October 23, 1995
WORD COUNT: 575

COMPANY NAMES: INTEL CORP
INDUSTRY NAMES: Broadcasting; Computer; Electronic components;
Entertainment; Information industry; Online services; Personal computers
PRODUCT NAMES: Personal computers, except portable (357161); Video boards
and cards (367939); Television broadcasting (483300); On-line service
providers (737500)
CONCEPT TERMS: All product and service information; Product development
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/10 (Item 10 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01298440 (USE FORMAT 7 OR 9 FOR FULLTEXT)
THE TOP 100:12: Apple Computer Inc
October 1995
WORD COUNT: 355

SPECIAL FEATURES: Table
COMPANY NAMES: **APPLE COMPUTER INC**
PRODUCT NAMES: Computer and office equipment (357000)
CONCEPT TERMS: Ad budget; All company; Corporate strategy
MARKETING TERMS: All campaign; All media; All product marketing;
Business-to-business; General product marketing; Ad volume
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/11 (Item 11 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01267806 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Internet Update 08/23/95
August 23, 1995
WORD COUNT: 578

COMPANY NAMES: **APPLE COMPUTER INC**; DIGITAL INK (WASHINGTON POST CO);
FOX BROADCASTING CO (NEWS CORP); GLOBAL WEB DESIGN; RADIO SINGAPORE
INTERNATIONAL; VOLKSWAGEN AMERICA
INDUSTRY NAMES: Automotive; Broadcasting; Computer; Entertainment;
Financial services; Information industry; Online services; Personal
computers; Securities
PRODUCT NAMES: Personal computers (357160); Passenger cars (371100);
Radio broadcasting (483200); Television networks (483321); Security
brokers, dealers, and flotation companies (621000); On-line service
providers (737500)
CONCEPT TERMS: All market information; All product and service information
; Marketing campaign; Product introduction
MARKETING TERMS: All media; Interactive
GEOGRAPHIC NAMES: Canada (CDA); Canada (CDAX); North America (NOAX);
Pacific Rim (PARX); Singapore (SIN); Southern & Eastern Asia (SSAX);
United States (USA); World (WOR)

21/8/12 (Item 12 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

01176990 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Onliners race to Web
April 24, 1995
WORD COUNT: 743

COMPANY NAMES: COMPU SERVE INC (BLOCK (H & R) INC); DELPHI INTERNET
SERVICES CORP; GE INFORMATION SERVICES INC (GENERAL ELECTRIC CO);
MICROSOFT CORP; PRODIGY SERVICES CO
INDUSTRY NAMES: Information industry; Online services; Telecom services;
Telecommunications
PRODUCT NAMES: Data communications services (481317); On-line service
providers (737500)
CONCEPT TERMS: All company; All market information; All product and
service information; Corporate strategy; Product introduction; Trends
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

21/8/13 (Item 1 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03827435 (USE FORMAT 7 OR 9 FOR FULLTEXT)
1998 was a pretty good year - unless your name was Bill
December 22, 1998
WORD COUNT: 1380

COMPANY NAMES: **Apple Computer** Inc; Compaq Computer Corp
DESCRIPTORS: Prices; Marketing; Company News
COUNTRY NAMES/CODES: United Kingdom (GB)
REGIONS: Europe; European Union; Western Europe
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

21/8/14 (Item 2 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

03184466 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Microsoft Lawyers Grill Netscape's Barksdale
October 21, 1998
WORD COUNT: 1349

COMPANY NAMES: Microsoft Corp
DESCRIPTORS: Monopolies & Antitrust; Regulation of Business; Company News; Government News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software)

21/8/15 (Item 3 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

02080079 (USE FORMAT 7 OR 9 FOR FULLTEXT)
ICG Netcom Offers New V.90 and Dual Analog Services to Individuals and Small- to Medium-Sized Businesses
July 01, 1998
WORD COUNT: 949

DESCRIPTORS: New Products & Services

21/8/16 (Item 4 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01451452 (USE FORMAT 7 OR 9 FOR FULLTEXT)
First Citizens Bank of South Carolina Sets Course
April 23, 1998
WORD COUNT: 408

COMPANY NAMES: First Union Corporation; **Apple Computer** Inc;
NORTHWESTERN BANK CORP
DESCRIPTORS: Facilities; Interim Results; Earnings Projections & Forecasts
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America; Americas
PROVINCE/STATE: South Carolina; North Carolina
SIC CODES/DESCRIPTIONS: 6021 (National Commercial Banks)

21/8/17 (Item 5 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01238879 (USE FORMAT 7 OR 9 FOR FULLTEXT)
INTERNATIONAL REVIEW: Micosoft vows to ship Win98 in June
March 25, 1998
WORD COUNT: 696

COMPANY NAMES: Microsoft Corporation; Sun Microsystems; ASEAN; **Apple Computer** Inc; 3 Com Corporation; Telstra Corporation Limited;

Wal-Mart Stores Inc
DESCRIPTORS: Company News
REGIONS: World
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged Software); 7375 (Information Retrieval Services)

21/8/18 (Item 6 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

01211933 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Award-Winning WatchGuard Security System Now on GSA Schedule
March 23, 1998
WORD COUNT: 664

21/8/19 (Item 7 from file: 20)
DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

00264979 (USE FORMAT 7 OR 9 FOR FULLTEXT)
UNISYS: Unisys awarded NIH electronic computer store II contract
September 23, 1997
WORD COUNT: 448

COMPANY NAMES: Digital Equipment Corporation; Unisys Corpn;
International Business Machines Corporation; **Apple Computer** Inc;
Dell Computers; Gateway 2000 Inc.; Toshiba Corporation; Sun
Microsystems; SGI International; Cisco Systems Incorporated; Cabletron
Systems Incorporated; 3Com Corp.; Bay Networks Incorporated; NCS
Healthcare Incorporated; SMAC Group PLC; MS International plc; Corel
Computer Corp; Borland International Inc.; Informix Corporation;
Sybase Incorporated
DESCRIPTORS: Contracts
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America
SIC CODES/DESCRIPTIONS: 357 (Computer and Office Equipment); 737 (Computer
and Data Processing Services)

21/8/20 (Item 1 from file: 387)
DIALOG(R)File 387:(c) 2003 Denver Post. All rts. reserv.

00730906 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Target blasts lawsuit Microsoft lawyers take aim at government's star witness
Wednesday, October 21, 1998
Word Count: 839

COMPANY NAMES (Dialog Generated): **Apple Computer** Inc ; Barksdale ;
Bell Telephone ; Department of Justice ; Intel Corp ; Justice Department
; Microsoft Corp ; Netscape Communications Corp ; U S
DESCRIPTORS: companies; lawsuits; antitrust; trials; U.S.

21/8/21 (Item 2 from file: 387)
DIALOG(R)File 387:(c) 2003 Denver Post. All rts. reserv.

00711544 (USE FORMAT 7 OR 9 FOR FULLTEXT)
BRIEFING
Saturday, April 11, 1998
Word Count: 1,239

COMPANY NAMES (Dialog Generated): **Apple Computer** Inc ; Bank of New
York ; Boeing Co ; Central and South West Corp ; Chase Manhattan Corp ;
Chemical Bank ; Citibank ; Colorado Convention Center ; Cooperative
Association ; Denver Center for the Performing ; Denver Post ; Deposit &
Trust Co ; Exchange Commission ; Finance Ministry ; Imatec Ltd ;
Investment Company Institute ; Keystone ; Los Angeles Times ;

Manufacturers Hanover Trust Co ; Mellon ; Microsoft Corp ; Morning News ;
National Rural Electric ; RURAL ELECTRIC CO ; Standard & Poor 's Corp ;
SCC Communications Corp ; Touchstone Energy ; Vail Resorts ; ZAP Power
Systems

21/8/22 (Item 3 from file: 387)

DIALOG(R)File 387:(c) 2003 Denver Post. All rts. reserv.

00668198 (USE FORMAT 7 OR 9 FOR FULLTEXT)

BRIEFING

Wednesday, February 5, 1997

Word Count: 1,032

SPECIAL FEATURES: Photo

COMPANY NAMES (Dialog Generated): Adam 's Mark Hotel ; Alamo Bagels LP ;
Apple Computer Inc ; AT&T ; Bagel Boulevard ; BI Inc ; Casino Resorts ;
Corrections Inc ; COSBY TO BE HARVEY ; Dain Bosworth ; Denver Post ;
Einstein/Noah Bagel Corp ; Federal Communications Commission ; Financial
Group ; Financial Post ; Ford Motor Co ; Globex Mining Enterprises Inc ;
Gold Capital Corp ; GDC Group Inc ; Harvey ; Interra Financial ; Johnson
Controls Inc ; Mercury Mail Inc ; New York Stock Exchange ; Norwest Bank
Colorado ; Peregrine ; Picker International ; Procter & Gamble ; Rauscher
Pierce ; Spectranetics Corp ; SECOND APPLE CO ; Tele Communications Inc ;
Telesat Canada ; TelQuest

21/8/23 (Item 1 from file: 725)

DIALOG(R)File 725:(c) 2003 The Plain Dealer. All rts. reserv.

(USE FORMAT 7 OR 9 FOR FULLTEXT)

08626163

Word Count: 1,030

DESCRIPTORS: But don't quit that day job: You probably can't. Unless,
of course, you have a mastery of graphics and sound effects engineering,
a working knowledge of Japanese, an entrepreneurial sense and an ability
to pull all-nighters. It is an intriguing and overlooked labor force
phenomenon: a shortage of workers for demanding, high-skill jobs. Not
just good jobs - great jobs. It's the flip side of all the corporate
cutbacks of the past few years and the mirror opposite of a persistent
labor shortage at the bottom of the market - think of unfilled openings
for hamburger flippers. This high-end shortage has created a new
economic dilemma: A dynamic economy creating the kind of top-notch jobs
that didn't even exist a few years ago, such as Internet home-page
designer. However, these jobs aim at labor force elites, people
schooling in advanced physics or computer science, able to design
interactive electronic games or to bring new biotechnology products to
market, those with expertise enough to, say, manage millions in health
care costs. "It's good in the sense that we have them," said Malcolm
Cohen, a labor economist at the University of Minnesota who studies
worker shortages. "Would you rather see an economy where the average
person makes \$3 an hour? "But, on the other hand, it means the haves
are going to have more, and the have-nots are going to have less."
There is no national survey of high-end labor shortages, but Cohen uses
Bureau of Labor Statistics data to pinpoint jobs with high growth and low
unemployment. Nine of the top 12 are in the computer and health fields,
according to his latest survey. Outplacement firm Challenger, Gray &
Christmas surveyed the 10 states with the lowest unemployment rates and
projected more than 200,000 high-end job openings this year. Among them:
computer systems analyst (\$36,000 to \$55,000), health-care information
specialist (\$27,000 to \$82,500), business sales (\$27,000 to \$81,000), and
accountants and auditors (\$19,500 to \$105,000.) Also, the economy is
creating new jobs at a rapid clip, even as workers are laid off from big
corporations, according to a recent report by the president's Council of
Economic Advisers. A significant percentage of the 8.5 million jobs
created in the last three years was concentrated in service industries,
the report found, meaning some low-wage work but also high-paying

positions in fields such as computers, accounting, financial services and the hospital industry. Nowhere is the job churning more dramatic than in the fast-growing Raleigh-Durham region of North Carolina. It ranks second in expected job growth only to the Tucson, Ariz., metro area, according to the DRI/McGraw-Hill consulting firm. Much of the growth should be in high-tech and environmental technology fields, the firm found. With its universities and the famed Research Triangle Park, the area has a wealth of talent pick from. Not enough wealth to go around, as it turns out. At Virtus Corp., a software firm that creates desktop 3-D tools for the Internet, Vice President Linda Parks Watson has spent the past year filling jobs. A lot of them. The company expanded from 20 to 55 people in just a year. She still can't find software engineers who also can master sound effects for the company's interactive games division. (Zap! Pow!) "I'm still looking," Watson said, with a sigh. Most software engineers who can master sound already have good jobs and don't want to relocate. Then there's Eric Sage's job. If only you had done well in computer science in college, studied Japanese for three years, found your way around the Internet and had at least a passing knowledge of computer graphics ... Sage, 23, uses his Japanese to ensure that Virtus' software can be used in Japan. To qualify for the job, he had to have a telephone conversation, in Japanese, with the company's business partner overseas. "It was," he said, "an unusual job interview." Virtus didn't think it would be easy to find someone with Japanese and computer skills. Sage didn't think he'd find a job that combined both. A high-tech recruiter did the matchmaking. "I was very surprised," Sage said. Along with paying fees in the thousands of dollars for specialized high-tech recruiters, companies like Virtus post jobs on the Internet, visit colleges, and offer unpaid internships. (High school kids at Virtus bang on the software, metaphorically, to test for product bugs.) Other regions are experiencing a high-end shortage as well. In the burgeoning high-tech corridor of Austin, Texas, big and small electronics and semiconductor firms compete for engineers and skilled technicians. Not that anyone's complaining. "It sure beats the alternatives," said Sandy Dochen of the city's Chamber of Commerce. In the New York area, six-figure salaries await the health and financial professional who can oversee a hospital's attempts to shift to managed care. Make sure you have that master's degree or MBA, at least. Like biotechnology production, the field is so new it's hard to find someone who has any experience at it, said Barbara Green of the Greater New York Hospital Association. Sacramento, Calif., also has experienced a boom in skilled job openings at companies such as Intel Corp., **Apple Computer** Inc. and Packard Bell Electronics Inc. But getting a true picture of a labor shortage is difficult, said Steve Krohn, a researcher at California **State** University at Sacramento. Take that **home - page** designer job. It won't be long before lots of people know how to design home pages, Krohn said. So much for that worker shortage. Experts such as Cohen predict the high-skills job shortage will continue as long as a gap in education and skills persists in the job market. Companies could invest in training their workforce as one solution, he and other experts say, but so far the majority of businesses aren't doing so. A recession certainly eases a labor shortage, but it's hardly an ideal solution.

21/8/24 (Item 1 from file: 13)

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01017621 00838618 (USE FORMAT 7 OR 9 FOR FULLTEXT)

TICKET RIDE

July 08, 1996

WORD COUNT: 2466

COMPANY NAMES: TICKETMASTER CORP

NAMED PERSONS: Rosen, Fred

PRODUCT NAMES: Amusement and recreation services, misc (799900)

CONCEPT TERMS: Business strategies; Chief executive officer; Management strategies

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

Set	Items	Description
S1	29241	BROADVISION
S2	136497	DELL(W)COMPUTER
S3	837	S1 AND S2
S4	20865752	PD<19990406
S5	9	S3 AND S4
S6	994	CUSTOMIZED(W)HOME(W) (PAGE OR PAGES)
S7	4	S3 AND S6
S8	713	S1 AND S4
S9	1	S8 AND S6
S10	14353	S2 AND S4
S11	2	S10 AND S6
S12	2905	CUSTOMIZED(W)WEB(W) (PAGE OR SITE)
S13	0	S12 AND S5
S14	3	S10 AND S12
S15	156148	(FEDERAL OR STATE OR LOCAL OR GOVERNMENT OR INSTITUTIONAL - OR INSTITUTION OR AGENCY) (5N) ((WEB OR HOME) (W) (PAGE OR SITE))
S16	11	S15 AND S10
S17	87	PRAXSYS
S18	8	S17 AND (S6 OR S15)
S19	289980	APPLE(W)COMPUTER
S20	76000	S19 AND S4
S21	24	S20 AND (S6 OR S12 OR S15)
S22	13435	GTSI OR GMR
S23	1708	S22 AND S4
S24	4	S23 AND (S15 OR S6 OR S12)
S25	9111	STATE(W) (TEXAS OR WISCONSIN OR WASHINGTON OR OKLAHOMA)
S26	1	S10 AND S25
S27	844	PREMIER(W) (PAGE OR PAGES)
?s s10 and s27		
	14353	S10
	844	S27
S28	50	S10 AND S27
?t s28/free/all		

28/8/1 (Item 1 from file: 9)
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02211175 (USE FORMAT 7 OR 9 FOR FULLTEXT)
TOP 10 B-TO-B SITES UNDERGOING CHANGES: WEB FUELS NEW BUSINESS PRACTICES FOR LEADERS
August 1998
WORD COUNT: 705

COMPANY NAMES: CISCO SYSTEMS INC; **DELL COMPUTER CORP**
INDUSTRY NAMES: Information industry; Online services
PRODUCT NAMES: Computer and office equipment (357000); On-line service providers (737500)
CONCEPT TERMS: All company; All market information; Corporate strategy; Users
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/2 (Item 2 from file: 9)
DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02179359 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dell Launches Web-Based PO System
June 29, 1998
WORD COUNT: 119

COMPANY NAMES: **DELL COMPUTER CORP**
INDUSTRY NAMES: Information industry; Online services; Telecom services; Telecommunications
PRODUCT NAMES: Data communications services (481317); On-line service providers (737500)
CONCEPT TERMS: All product and service information; Product introduction
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/3 (Item 3 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02172049 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Window On Wall Street -- Compaq, Digital Merger Means New Direction

June 22, 1998

WORD COUNT: 508

COMPANY NAMES: COMPAQ COMPUTER CORP; DIGITAL EQUIPMENT CORP

INDUSTRY NAMES: Computer; Personal computers

PRODUCT NAMES: Personal computers, except portable (357161)

CONCEPT TERMS: All company; All market information; Capacity; Corporate strategy; Mergers & acquisitions

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/4 (Item 4 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02164374 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell's Paperless Purchase Orders

June 16, 1998

WORD COUNT: 431

COMPANY NAMES: DELL COMPUTER CORP

INDUSTRY NAMES: Computer; Personal computers

PRODUCT NAMES: Personal computers (357160)

CONCEPT TERMS: All market information; All product and service information ; Product introduction; Users

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/5 (Item 5 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02118938 (USE FORMAT 7 OR 9 FOR FULLTEXT)

ROI Ascends To Top Of Web's Hit List

April 20, 1998

WORD COUNT: 932

COMPANY NAMES: MARKETWAVE INC

INDUSTRY NAMES: Network hardware and software; Software

PRODUCT NAMES: Networking software packages (737255)

CONCEPT TERMS: All product and service information; Product introduction

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/6 (Item 6 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

02112030 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell's Site Has Business In Crosshairs

April 13, 1998

WORD COUNT: 784

COMPANY NAMES: CISCO SYSTEMS INC; DELL COMPUTER CORP

INDUSTRY NAMES: Computer; Information industry; Online services; Telecom equipment; Telecommunications

PRODUCT NAMES: Computers (357100); Data communications equipment (366150); On-line service providers (737500)

CONCEPT TERMS: All company; Corporate strategy

MARKETING TERMS: All media; Online

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/7 (Item 7 from file: 9)

DIALOG(R)File 9:(c) 2003 Resp. DB Svcs. All rts. reserv.

00003239 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell's new deal

August 1997

WORD COUNT: 716

COMPANY NAMES: **DELL COMPUTER CORP**

INDUSTRY NAMES: Information industry; Online services

PRODUCT NAMES: On-line service providers (737500)

CONCEPT TERMS: All market information; All product and service information
; Company forecasts; Product introduction; Sales; Users

GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/8 (Item 1 from file: 623)

DIALOG(R)File 623:(c) 2003 The McGraw-Hill Companies Inc. All rts. reserv.

00748482 (USE FORMAT 7 FOR FULLTEXT)

**PC MAKERS THINK BEYOND THE BOX: To replace falling hardware profits,
they're heading off in surprising directions**

By Peter Burrows in San Mateo, Calif., with Ira Sager in New York

April 19, 1999

WORD COUNT: 1,608

COMPANY NAMES (DIALOG GENERATED): Acer America Corp ; Boston Consulting
Group ; Compaq Computer Corp ; CBIC Oppenheimer Corp ; CEO of Earthlink
Networks Inc ; CEO of Ingram Micro Inc ; Dataquest Inc ; **Dell Computer**
Corp ; Even Dell ; Gateway Inc ; Gobi ; Hewlett Packard Co ; Hitachi ;
International Data Corp ; IBM ; Merrill Lynch & Co ; Microworkz Computer
Corp ; Packard Bell ; PCs ; Solectron Corp

28/8/9 (Item 1 from file: 20)

DIALOG(R)File 20:(c) 2003 The Dialog Corp. All rts. reserv.

04575308 (USE FORMAT 7 OR 9 FOR FULLTEXT)

U.S. Air Force Again Taps Dell to Provide Computer Systems

March 09, 1999

WORD COUNT: 933

COMPANY NAMES: **Dell Computer Corp**

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US) ; Portugal (PT)

REGIONS: Americas; North America; Pacific Rim; Europe; European Union;
Western Europe

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment); 6021 (National Commercial Banks); 6000 (Depository
Institutions)

28/8/10 (Item 2 from file: 20)

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04505760 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Launches Gigabuy.com Online Superstore; Virtual Ribbon Cutting Opens
Shopping Site for more than 30,000 Products**

March 03, 1999

WORD COUNT: 857

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment)

28/8/11 (Item 3 from file: 20)

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04432252 (USE FORMAT 7 OR 9 FOR FULLTEXT)

San Jose, Calif.-Area Technology Firms Lag in Online Selling

February 24, 1999

WORD COUNT: 1318

COMPANY NAMES: 3Com Corp; Hewlett Packard Co; Compaq Computer Corp;
Cisco Systems Inc; **Dell Computer** Corp Ltd

DESCRIPTORS: Consumer Issues; Company News; Strategy; Market Data;
Marketing

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 3571 (Electronic
Computers); 7375 (Information Retrieval Services); 3577 (Computer
Peripheral Equipment)

28/8/12 (Item 4 from file: 20)

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04346220 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Tops \$18 Billion in Annual Revenue; Internet Sales Rise to \$14 Million
Per Day; Company Announces 2-for-1 Stock Split**

February 16, 1999

WORD COUNT: 1897

DESCRIPTORS: Results; Company News

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment)

28/8/13 (Item 5 from file: 20)

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04218096 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Compaq curbs input of rival components

**Exclusive Revised contracts pass burden of warranty responsibility onto
resellers' shoulders.**

February 03, 1999

WORD COUNT: 769

COMPANY NAMES: Compaq Computer Corp; **Dell Computer** Corp Ltd

DESCRIPTORS: Contracts or New Orders; Company News; Regulation of
Business; New Products & Services; Marketing; Consumer Issues

COUNTRY NAMES/CODES: United States of America (US) ; United Kingdom (GB)

REGIONS: Americas; North America; Pacific Rim; Europe; European Union;
Western Europe

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 5734 (Computer &
Software Stores); 7375 (Information Retrieval Services)

28/8/14 (Item 6 from file: 20)

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04084219 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell ImageWatch Service Enhances Technology Management for Corporate
Customers; Service Provides Key Information on Hardware, Software and
Peripheral Changes**

January 21, 1999

WORD COUNT: 559

DESCRIPTORS: New Products & Services; Marketing; Company News

COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/15 (Item 7 from file: 20)

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03964112 (USE FORMAT 7 OR 9 FOR FULLTEXT)

San Antonio-Based Grocery Company Contracts with Dell Computer
January 06, 1999
WORD COUNT: 214

COMPANY NAMES: Dell Computer Corp
DESCRIPTORS: Contracts or New Orders; Company News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 5411 (Grocery Stores)

28/8/16 (Item 8 from file: 20)

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03929473 (USE FORMAT 7 OR 9 FOR FULLTEXT)

H-E-B Selects Dell as PC Provider
January 06, 1999
WORD COUNT: 774

DESCRIPTORS: New Products & Services; Marketing; Company News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/17 (Item 9 from file: 20)

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03813212 (USE FORMAT 7 OR 9 FOR FULLTEXT)

DELL COMPUTER CORPORATION: Dell launch latest version of their premier page service via Internet
December 18, 1998
WORD COUNT: 755

COMPANY NAMES: Dell Computer Corp
DESCRIPTORS: New Products & Services; Marketing; Company News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

28/8/18 (Item 10 from file: 20)

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03758182 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell Online Service and Support: The Next Generation
December 15, 1998
WORD COUNT: 758

DESCRIPTORS: New Products & Services; Marketing; Company News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/19 (Item 11 from file: 20)
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03649255 (USE FORMAT 7 OR 9 FOR FULLTEXT)
DELL: Dell EMEA wins FT Website of the Year award
December 03, 1998
WORD COUNT: 622

COMPANY NAMES: Dell Computer Corp
DESCRIPTORS: Marketing; Company News; Awards; General News
COUNTRY NAMES/CODES: United Kingdom (GB)
REGIONS: Europe; European Union; Western Europe
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

28/8/20 (Item 12 from file: 20)
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03527156 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dell Financial Services Tops \$1 Billion; Dell's Joint Venture Extends the Direct Model
November 23, 1998
WORD COUNT: 807

COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/21 (Item 13 from file: 20)
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03426772 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dell Earnings Rise 65 Percent On 51-Percent Revenue Growth; Customer Sales on www.dell.com Top \$10 Million a Day as Business Commerce Soars
November 12, 1998
WORD COUNT: 1253

DESCRIPTORS: Results; Company News
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/22 (Item 14 from file: 20)
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02829170 (USE FORMAT 7 OR 9 FOR FULLTEXT)
OBJECT DESIGN: ObjectStore selected to meet Dell EMEA's web contentmanagement challenge
September 09, 1998
WORD COUNT: 735

COMPANY NAMES: OBJECT DESIGN INC.; Dell Computer Corp
DESCRIPTORS: New Orders
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: Americas; North America; Pacific Rim
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7370 (Computer & Data Processing Services)

28/8/23 (Item 15 from file: 20)

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02761821 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**OBJECT DESIGN: ObjectStore selected to meet Dell EMEA's web
content-management challenge**

September 09, 1998

WORD COUNT: 719

COMPANY NAMES: OBJECT DESIGN INC.; Dell Computer Corp

DESCRIPTORS: New Orders

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged
Software)

28/8/24 (Item 16 from file: 20)

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02739415 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Object Design's ObjectStore Selected to Meet Dell EMEA's Next-Generation
Web Content-Management Challenge**

September 08, 1998

WORD COUNT: 797

COMPANY NAMES: OBJECT DESIGN INC.

DESCRIPTORS: Equities Market

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America; Pacific Rim

PROVINCE/STATE: Massachusetts; Texas

SIC CODES/DESCRIPTIONS: 7300 (Business Services); 3571 (Electronic
Computers); 3570 (Computer & Office Equipment)

28/8/25 (Item 17 from file: 20)

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02632865 (USE FORMAT 7 OR 9 FOR FULLTEXT)

GERMANY: SOFTWARE MARKET NEWS

July 23, 1998

WORD COUNT: 1000

COMPANY NAMES: Dell Computer Corp; Eidos PLC

DESCRIPTORS: Corporate Sales

COUNTRY NAMES/CODES: Germany (DE)

REGIONS: Europe; European Union; Western Europe

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7372 (Prepackaged
Software)

28/8/26 (Item 18 from file: 20)

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02538449

DELL RELEASES NET-BASED PAPERLESS PURCHASE ORDER SYSTEM

August 17, 1998

WORD COUNT: 32

COMPANY NAMES: Dell Computer Corp

DESCRIPTORS: New Products & Services

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America

SIC CODES/DESCRIPTIONS: 7375 (Information Retrieval Services)

28/8/27 (Item 19 from file: 20)

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02519586 (USE FORMAT 7 OR 9 FOR FULLTEXT)

DELL: New paperless purchase order moves Dell's Premier Page service a step closer to integration

August 14, 1998

WORD COUNT: 361

COMPANY NAMES: Dell Computer Corp

DESCRIPTORS: New Products & Services

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

28/8/28 (Item 20 from file: 20)

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02252620 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell Uses Internet to Offer Small Business Customers Personalized Sales and Educational Programs

July 20, 1998

WORD COUNT: 757

COMPANY NAMES: Dell Computer Corporation Limited

DESCRIPTORS: New Products & Services

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America

PROVINCE/STATE: Texas

SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/29 (Item 21 from file: 20)

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02143258 (USE FORMAT 7 OR 9 FOR FULLTEXT)

DELL: Dell and the Internet go from strength to strength

July 07, 1998

WORD COUNT: 699

COMPANY NAMES: Dell Computers

DESCRIPTORS: New Products & Services; Consumer Issues

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: North America; Americas

SIC CODES/DESCRIPTIONS: 7372 (Prepackaged Software); 7375 (Information Retrieval Services)

28/8/30 (Item 22 from file: 20)

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02054825 (USE FORMAT 7 OR 9 FOR FULLTEXT)

DELL: Dell extends corporate Internet support programme

June 19, 1998

WORD COUNT: 541

COMPANY NAMES: Dell Computer Corporation Limited; Intel Corporation

DESCRIPTORS: New Products & Services; Marketing

COUNTRY NAMES/CODES: United States of America (US)

REGIONS: Americas; North America

SIC CODES/DESCRIPTIONS: 7375 (Information Retrieval Services)

28/8/31 (Item 23 from file: 20)

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02052695

DELL EXTENDS PREMIER PAGE PROGRAMME

June 22, 1998

WORD COUNT: 34

COMPANY NAMES: **Dell Computer** Corporation Limited
DESCRIPTORS: New Products & Services
SIC CODES/DESCRIPTIONS: 5045 (Computers Peripherals & Software); 7370 (Computer & Data Processing Services)

28/8/32 (Item 24 from file: 20)

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01981733 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell Selected to Provide Computer Systems to U.S. Air Force

June 22, 1998

WORD COUNT: 706

COMPANY NAMES: **Dell Computer** Corporation Limited
DESCRIPTORS: New Products & Services
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/33 (Item 25 from file: 20)

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01956806 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell's Paperless Purchase Orders

June 16, 1998

WORD COUNT: 407

COMPANY NAMES: **Dell Computer** Corporation Limited
COUNTRY NAMES/CODES: United States of America (US)
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 7375 (Information Retrieval Services); 7372 (Prepackaged Software)

28/8/34 (Item 26 from file: 20)

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01939695 (USE FORMAT 7 OR 9 FOR FULLTEXT)

New Paperless Purchase Order Moves Dell Customer Premier Page Service a Step Closer to Virtual Integration

June 16, 1998

WORD COUNT: 598

COMPANY NAMES: **Dell Computer** Corporation Limited
DESCRIPTORS: New Products & Services
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer & Office Equipment)

28/8/35 (Item 27 from file: 20)

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01831239 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell website revamped to increase online sales

June 04, 1998

WORD COUNT: 183

COMPANY NAMES: **Dell Computer** Corporation Limited
DESCRIPTORS: Corporate Sales; Marketing

COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America; Americas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

28/8/36 (Item 28 from file: 20)
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01769879 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**Dell Relaunches E-commerce Site With New Features; Redesign Significantly
Improves the Customer Experience**
May 21, 1998
WORD COUNT: 575

COMPANY NAMES: **Dell Computer** Corporation Limited
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment)

28/8/37 (Item 29 from file: 20)
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01733379 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**Dell Earnings Rise 63 Percent On 52-Percent Sales Gain; Results Rank
Company No. 1 in Profits, No. 2 in Revenue and No. 3 in Units Worldwide**
May 19, 1998
WORD COUNT: 1397

COMPANY NAMES: **Dell Computer** Corporation Limited
DESCRIPTORS: Earnings; New Products & Services
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment)

28/8/38 (Item 30 from file: 20)
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01700787 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**Dell Relaunches E-commerce Site With New Features; Redesign Significantly
Improves the Customer Experience**
May 21, 1998
WORD COUNT: 598

COMPANY NAMES: **Dell Computer** Corporation Limited
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment)

28/8/39 (Item 31 from file: 20)
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01671928 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**Dell Earnings Rise 63 Percent On 52-Percent Sales Gain; Results Rank
Company No. 1 in Profits, No. 2 in Revenue and No. 3 in Units Worldwide**
May 19, 1998
WORD COUNT: 1397

COMPANY NAMES: **Dell Computer** Corporation Limited
DESCRIPTORS: Earnings; New Products & Services

COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment)

28/8/40 (Item 32 from file: 20)

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01535184 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Dell Computer 's Direct Method Is Changing How PCs Are Made, Sold
May 03, 1998
WORD COUNT: 1945

COMPANY NAMES: **Dell Computer** Corporation Limited; International
Business Machines Corporation; Compaq Computer Corporation; Apple
Computer Inc; Intel Corporation; Microsoft Corporation;
Hewlett-Packard Company; Tandem Computers Incorporated; Digital
Equipment Corporation; MCI Communications Corporation
DESCRIPTORS: Company Profiles
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America; Americas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers)

28/8/41 (Item 33 from file: 20)

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01297068 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Dell Extends Corporate Technology Management Tool to Small Business
Customers Via the Internet; Dell Premier Page Saves Businesses Time,
Money**
April 01, 1998
WORD COUNT: 536

COMPANY NAMES: **Dell Computer** Corporation Limited
COUNTRY NAMES/CODES: United States of America (US)
REGIONS: North America
PROVINCE/STATE: Texas
SIC CODES/DESCRIPTIONS: 3571 (Electronic Computers); 3570 (Computer &
Office Equipment)

28/8/42 (Item 1 from file: 233)

DIALOG(R)File 233:(c) 2003 Info. Today Inc. All rts. reserv.

00498517 98PK06-203

**Dell raises bar on e-commerce
19980615**

Descriptors: Electronic Commerce; Retailing; Advertising

28/8/43 (Item 1 from file: 610)

DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00014267 1999068B0270 (USE FORMAT 7 FOR FULLTEXT)

U.S. Air Force Again Taps Dell to Provide Computer Systems
Tuesday, March 9, 1999 14:41 EST
WORD COUNT: 808

COMPANY NAMES: intel corp; dell; TIME INC
GEOGRAPHIC NAMES: USA; AMERICAS; NORTH AMERICA
INDUSTRY NAMES: COMPUTERS; COMPUTER SOFTWARE; MULTIMEDIA; PORTABLE
COMPUTERS; COMPUTER HARDWARE; MICROCOMPUTERS
EVENT NAMES: CONTRACTS AND ORDERS; GOVERNMENT; TECHNOLOGY DEVELOPMENT

28/8/44 (Item 2 from file: 610)
DIALOG(R)File 610:(c) 2003 Business Wire. All rts. reserv.

00011567 1999062B1194 (USE FORMAT 7 FOR FULLTEXT)
Dell Launches Gigabuy.com Online Superstore; Virtual Ribbon Cutting Opens Shopping Site for more than 30,000 Products
Wednesday, March 3, 1999 10:18 EDT
WORD COUNT: 670

COMPANY NAMES: dell; **dell computer corp**; COMPUTER CO INC; TIME INC;
TOP
INDUSTRY NAMES: COMPUTERS; COMPUTER PERIPHERALS; COMPUTER SOFTWARE;
INTERNET; COMPUTER HARDWARE; COMMUNICATIONS TECHNOLOGIES
EVENT NAMES: DISTRIBUTION CHANNELS; PRODUCT APPLICATIONS; RETAILING

28/8/45 (Item 1 from file: 13)
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01116319 01902550 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dell Chief Sees 'Evolutionary' Strategy
March 08, 1999
WORD COUNT: 887

COMPANY NAMES: **DELL COMPUTER CORP**
CONCEPT TERMS: Business strategies; Government
GEOGRAPHIC NAMES: United States (USA)

28/8/46 (Item 2 from file: 13)
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01103976 01752962 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Michael Dell's Magic
November 16, 1998
WORD COUNT: 3097

COMPANY NAMES: **DELL COMPUTER CORP**
NAMED PERSONS: Dell, Michael
INDUSTRY NAMES: Computer; Personal computers
PRODUCT NAMES: Personal computers (357160)
CONCEPT TERMS: Customer service; Growth strategies; Internet;
Manufacturing
GEOGRAPHIC NAMES: North America (NOAX); United States (USA)

28/8/47 (Item 3 from file: 13)
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01103446 01731238
E-commerce Made Easy
November 1998

COMPANY NAMES: **DELL COMPUTER CORP**
COMPANY DEPARTMENT NAME: Information Technology; Operations
CONCEPT TERMS: Information Technology; Operations; Best practices;
Electronic commerce; Purchasing
GEOGRAPHIC NAMES: United States (USA)

28/8/48 (Item 4 from file: 13)
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01100210 01721164 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Killer Supply Chains
November 09, 1998
WORD COUNT: 4309

COMPANY NAMES: BOEING CO; DAYTON HUDSON CORP; **DELL COMPUTER** CORP;
EASTMAN CHEMICAL CO; HOME DEPOT INC (THE); THOMSON CONSUMER ELECTRONICS
INC
COMPANY DEPARTMENT NAME: Operations; Information Technology
CONCEPT TERMS: Operations; Information Technology; Distribution channels;
Inventory management; Logistics; Systems upgrading; Vendor relations
GEOGRAPHIC NAMES: United States (USA)

28/8/49 (Item 5 from file: 13)
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01080544 01453722 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Power 10
April 1998
WORD COUNT: 3853

COMPANY DEPARTMENT NAME: Marketing & Sales
CONCEPT TERMS: Marketing & Sales; Business to business; Trends
GEOGRAPHIC NAMES: United States (USA)

28/8/50 (Item 6 from file: 13)
DIALOG(R)File 13:(c) 2003 Resp. DB Svcs. All rts. reserv.

01078218 01433439 (USE FORMAT 7 OR 9 FOR FULLTEXT)
platinum privileges (Part 1 of 2)
March 30, 1998
WORD COUNT: 2366

GRAPHICS TYPE: Chart
COMPANY DEPARTMENT NAME: Information Technology; Operations
CONCEPT TERMS: Information Technology; Operations; Purchasing
GEOGRAPHIC NAMES: United States (USA)